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Form **990**

A For the 2013 calendar year, or tax year beginning 01-01-2013

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

, 2013, and ending 12-31-2013

▶ Do not enter Social Security numbers on this form as it may be made public By law, the IRS generally cannot redact the information on the form

► Information about Form 990 and its instructions is at <u>www.IRS.gov/form990</u>

OMB No 1545-0047

DLN: 93493316003104

2013

Open to Public Inspection

B Che	ck if appl	licable C Name of organization DELTA DENTAL OF WEST VIRGINIA INC		D Employe	r iden	tification number
☐ Add	ress chan	ge		55-052	3124	
┌ Nar	ne chang	Doing Business As				
┌ Init	ıal return	Number and street (or P O box if mail is not delivered to street address) Room/suit		E Telephone	numb	or.
┌ Ter	mınated	ONE DELTA DRIVE		·		
┌ Am	ended ret	urn City or town, state or province, country, and ZIP or foreign postal code		(717)7	66-85	500
App	lication p	MECHANICSBURG, PA 17055		G Gross rec	ainte ¢	8 578 264
	·	F Name and address of principal officer	H/a) In thus			
		JEANNE FOSTER	H(a) Is this subord	s a group re dinates?	eturn 1	ror
		ONE DELTA DRIVE MECHANICSBURG, PA 17055				
		MECHANICSBOKG, I A 17033	H(b) Are al includ		ites	│ Yes │ No
I Tax	k-exempt	status 501(c)(3) 501(c)(4) (insert no) 4947(a)(1) or 527			lıst (see instructions)
	obcito: l	► WWW DELTADENTALINS COM				
			1.(-,	exemptio		
K Forn	n of orgar	nization Corporation Trust Association Other ►	L Year of for	nation 1962	M S	State of legal domicile
Pa	rt I	Summary				
		refly describe the organization's mission or most significant activities				
) ADVANCE DENTAL HEALTH AND ACCESS THROUGH EXCEPTIONAL DE	NTAL BENEF	ITS, SERV	ICE,	TECHNOLOGY,
		ND PROFESSIONAL SUPPORT			/	
Š						
Œ	_					
ē				0/ - 5 - 1		
Governance	2 Cn	eck this box 🔭 if the organization discontinued its operations or disposed of	more than 2:	o% orits n	etass	ets
	3 Nu	imber of voting members of the governing body (Part VI, line 1a)		1	з	5
Activities &		imber of independent voting members of the governing body (Part VI, line 1b)		-	4	4
Ĕ		tal number of individuals employed in calendar year 2013 (Part V, line 2a) .		-	5	
Ę		tal number of volunteers (estimate if necessary)		-	6	0
4				-		
		tal unrelated business revenue from Part VIII, column (C), line 12			7a	0
	р и е	et unrelated business taxable income from Form 990-T, line 34		L	7b	0
			Prior	Year	_	Current Year
a)		Contributions and grants (Part VIII, line 1h)			0	0
Ravenue		Program service revenue (Part VIII, line 2g)		6,648,98	${ o}$	7,285,074
20		Investment income (Part VIII, column (A), lines 3, 4, and 7d)		126,24	-	74,146
		Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		-17,10	4	-10,310
		Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line		6,758,13	2	7,348,910
		12)		32,00	-	77,000
		Benefits paid to or for members (Part IX, column (A), line 4)	1,395,495			1,524,126
		Salaries, other compensation, employee benefits (Part IX, column (A), lines		_,,	+	2,22.,120
8		5–10)		6,00	0	600
菱	16a	Professional fundraising fees (Part IX, column (A), line 11e)			0	0
Expenses	Ь	Total fundraising expenses (Part IX, column (D), line 25) ▶0				
	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		4,994,76	5	5,500,420
	18	Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)		6,428,26	0	7,102,146
	19	Revenue less expenses Subtract line 18 from line 12		329,87	2	246,764
\$ \$			Beginning			End of Year
Net Assets or Fund Balances		T	Y .	ar	_	
Ass I Ba		Total assets (Part X, line 16)		7,674,55		7,072,538
der Grad		Total liabilities (Part X, line 26)		5,073,01		4,100,252
		Net assets or fund balances Subtract line 21 from line 20		2,601,54	3	2,972,286
		Signature Block				
		ies of perjury, I declare that I have examined this return, including				

preparer has any knowledge

Sign
Sign
Here

Signature of officer

JEANNE FOSTER VP, FINANCE

Type or print name and title

Paid Preparer **Use Only** Print/Type preparer's name CRAIG T WILLIAMS Preparer's signature Firm's name F CBIZ MHM LLC Firm's address > 3625 CUMBERLAND BLVD STE 800 ATLANTA, GA 30082

May the IRS discuss this return with the preparer shown above? (see instruction

Form 990 (2013)

7,053,419

Total program service expenses ►

Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		No
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2		Νo
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV^{\bullet}	9		No
LO	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>	10		Νo
1	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI.*	11a		No
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b	Yes	
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		No
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X 🕏	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X.	11f	Yes	
.2a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a	Yes	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		No
. 3	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		No
.4a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b	Yes	
.5	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		No
. 6	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		No
.7	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	17		Νo
L 8	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	18		No
L 9	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		Νo
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants or other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		No
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If so, complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III </i>	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part		1	
		28a		No
	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		No
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33		No
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Yes	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		No
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section $512(b)(13)$? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note, All Form 990 filers are required to complete Schedule O	38	Yes	

14 Ence the number reported in Box 3 of Form 1096 Enter 10- if not applicable 1a 1.885 1b 0 0 0 0 0 0 0 0 0		Check if Schedule O contains a response or note to any line in this Part V		Yes	I N
be Enter the number of Forms W-2G included in line 1 a Enter to - If not applicable Did this organization comity with backup orthibiding mules for reportable payments to windows and reportable amming demining windows or provided in the calendary experience of provided and provided in the calendary experience of provided in the calendary experience of provided in the calendary experience of the calendary experience o	1a	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable		res	IN
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Tax statements, filed for the celendar year ending with or within the year covered by this return. b If at least one is reported on line 2, did the organization file all required federal employment tax returns? 2b If the least one is reported on line 2, did the organization file all required federal employment tax returns? 3c Did the organization have unrelated business gross income of \$1,000 or more during the year? 3c Did the organization fave unrelated business gross income of \$1,000 or more during the year? 3c Did the organization fave unrelated business gross income of \$1,000 or more during the year? 3c Did the organization fave unrelated business gross income of \$1,000 or more during the year? 4d At any time during the calendary year, did the organization have an interest in, or a significant or accounts? 4d At any time during the calendary year, did the organization have an interest in, or a significant or accounts? 4d At any time during the calendary year, did the organization have an interest in, or a significant or accounts? 5d Was the organization is party to a prohibited tax shelter transaction of the file tax year? 5d Was the organization spirity to a prohibited tax shelter transaction at any time during the tax year? 5d Did any taxable party to a prohibited tax shelter transaction at any time during the tax year? 5d Did the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charinable contributions or girts were not tax deductible? 6d Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization shell exclude the number of forms \$252 the during the year. 7d Did the organization that may receive deductible contributions under section 170(c). 7d Did the organization that may receive deductible contributions or file year.	C		1c	Yes	
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over, a financial account in a foreign country (such as a bank account, securities account, or other financial accounts.) If "Yes," enter the name of the foreign country. See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts. Sa Was the organization a party to a prohibited tax shelter transaction at any time during the tray year? 5a Was the organization aparty to a prohibited tax shelter transaction at any time during the tray year? 5b D off any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5b D off "Yes," to line 5a or 5b, did the organization that it was or is a party to a prohibited tax shelter transaction? 5c Off Does the organization have annual gross receipts that are normally greater than \$10,000, and did the organization isolicit any contributions that the end tax deductible as charitable contributions? 5c Off Does the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 6c Organization that may receive deductible contributions under section 170(c). Did the organization that may receive deductible contributions under section 170(c). Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided? 7b If "Yes," did the organization notify the donor of the value of the goods or services provided? 7c Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 7c Did the organization member of Forms 8282 filed during the year 9 Did the organization freceive any funds, directly or indirectly, on a personal benefit contract? 9 If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization. Did the supporting organizations maintaining donor advised funds and section 500(a)(3) supporting organizations. Did the supporting organization make any taxable di					
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Sa Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5	b	If "Yes," enter the name of the foreign country 🕨			
b Did any taxable party notify the organization that it was on a party to a prohibited tax shelter transaction? 5 If "Yes," to line 5 a or 5b, did the organization file form 8886-T? 5 C 5 G 5 Dose the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as chantable contributions? 5 If "Yes," did the organization include with every solicitation an express statement that such contributions or girls were not tax deductible? 7 Organizations that may receive deductible contributions under section 170(c). 8 Did the organization receive a payment in excess of \$75 made party as a contribution and party for goods and services provided to the payor? 9 Dif the organization notify the donor of the value of the goods or services provided? 9 Did the organization notify the donor of the value of the goods or services provided? 10 Did the organization notify the donor of the value of the goods or services provided? 10 Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 10 Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? 11 Did the organization received a contribution of qualified intellectual property, did the organization file a form 1098-C? 12 Did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a form 1098-C? 13 Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. But the supporting organization make any taxable distributions under section 4966? 12 Did the organization make any taxable distribution sunder section 4966? 23 Did the organization maintaining donor advised funds. 24 Did the organization maintaining donor advised funds. 25 Did the organization m		See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
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g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organizations. Did the organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? 9 Sponsoring organizations maintaining donor advised funds. a Did the organization make any taxable distributions under section 4966? 9 Did the organization make a distribution to a donor, donor advisor, or related person? 9 Section 501(c)(7) organizations. Enter Initiation fees and capital contributions included on Part VIII, line 12 10 Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 1 Section 501(c)(12) organizations. Enter Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them) 11a 15 Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? 12a 15 F'Yes," enter the amount of tax-exempt interest received or accrued during the year 3 Section 501(c)(29) qualified nonprofit health insurance issuers. a Is the organization licensed to issue qualified health plans in more than one state? Note, See the instructions for additional information the organization must report on Schedule O Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans in more than one state? Note, See the instructions for additional information the organization must report on Schedule O Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans in the organization is licensed to issu	_				H
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Form 1098-C?	y				
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business holdings at any time during the year?	8				
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b Did the organization make a distribution to a donor, donor advisor, or related person?			02		
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b Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 1 Section 501(c)(12) organizations. Enter a Gross income from members or shareholders					
a Gross income from members or shareholders		Gross receipts, included on Form 990, Part VIII, line 12, for public use of club			
b Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)	1	Section 501(c)(12) organizations. Enter			
against amounts due or received from them)	а	Gross income from members or shareholders			
b If "Yes," enter the amount of tax-exempt interest received or accrued during the year	b				
b If "Yes," enter the amount of tax-exempt interest received or accrued during the year	2a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
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rn which the organization is licensed to issue qualified health plans	-				<u> </u>
c Enter the amount of reserves on hand	b				
	c		1		
	.4a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		ĺΝ

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Se	ction A. Governing Body and Management			
			Yes	No
1 a	Enter the number of voting members of the governing body at the end of the tax year			
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3		No
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		No
6	Did the organization have members or stockholders?	6	Yes	
_	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b	Yes	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? <i>If "Yes," provide the names and addresses in Schedule O</i>	9		No
Se	ction B. Policies (This Section B requests information about policies not required by the Internal R	evenu	ıe Cod	e.)
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		Νo
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a		No
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Yes	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c	Yes	
13	Did the organization have a written whistleblower policy?	13	Yes	
14	Did the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b	Yes	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
Se	ction C. Disclosure			
17	List the States with which a copy of this Form 990 is required to be filed▶			
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you made these available. Check all that apply			
	Cover website C Another's website W Unon request C Other (explain in Schedule O)			

- 19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization
 ▶JEANNE FOSTER VP FINANCE ONE DELTA DRIVE
 MECHANICSBURG, PA 17055 (717) 766-8500

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

- ◆ List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of "key employee"
- ◆ List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- ◆ List all of the organization's **former** officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

	(-)	I						(5)	/- \	7- \	
(A) Name and Title	(B) A verage hours per week (list any hours for related	Position (do not check more than one box, unless person is both an officer and a director/trustee)					ess er e)	(D) Reportable compensation from the organization (W- 2/1099-	(E) Reportable compensation from related organizations (W- 2/1099-	(F) Estimated amount of other compensation from the	
	organizations below dotted line)	Individual trustée or director	Institutional Trustee	Officei	Ke) emplojee	Highest compensated employee	Former	MISC)	MISC)	organization and related organizations	
(1) CHARLES M MATTHEWS	1 00	x						600	0	0	
DIRECTOR (2) EVERETTE E SULLIVAN	1 00										
SECRETARY/TREASURER		X						0	0	0	
(3) RONALD N WALTERS VICE CHAIRMAN	1 00	х						0	0	0	
(4) JAMES S WILSON DDS CHAIRMAN	1 00	х						0	0	0	
(5) NANCY L KEATLEY DIRECTOR	1 00	х						0	0	0	
(6) GARY D RADINE PRESIDENT	1 00			х				0	6,058,064	92,378	
(7) ANTHONY S BARTH	1 00			х				0	1,771,842	607,191	
EVP/CHIEF OPERATING OFFICER (8) MICHAEL J CASTRO	1 00			х				0	1,264,357	543,005	
EVP/CHIEF FINANCIAL OFFICER (9) PATRICK S STEELE	1 00			х				0	1,178,273	1,204,354	
EVP/CHIEF INFORMATION OFFICER (10) CHARLES LAMONT ESQ EVP/CHIEF LEGAL OFFICER	1 00			х				0	1,255,769	64,803	
(11) ALICIA F WEBER SENIOR VICE PRES / CONTROLL	49 00 1 00 49 00			х				0	726,496	115,513	
(12) MICHAEL G HANKINSON SVP, COMPLIANCE & REGULATOR	1 00			х				0	534,445	63,959	
(13) JEANNE M FOSTER VICE PRESIDENT, FINANCE	1 00			х				0	337,678	79,862	
(14) PHILIP N ENGLE VP, INFORMATION TECHNOLOGY	1 00			х				0	316,864	101,998	
(15) RENEE A FISHER VP, QUALITY ASSURANCE & TR	1 00			х				0	323,794	121,413	
(16) RICHARD C GRAYBILL V P UNDERWRITING & ACTUAR	1 00			х				0	282,866	75,421	
(17) WHITNEY H SHERBOCKER	1 00			х				0	201,689	68,679	
ASSISTANT SECRETARY	49 00			<u> </u>		İ	<u> </u>			Form 990 (2013)	

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

	(A) Name and Title	(B) A verage hours per week (list any hours	more pers	than on is	one bot	not box th ar	chec k, unle n offic- rustee	(D) Reportable compensation from the organization	(E) Reportable compensation from related organizations	(F Estim amount comper from	of other nsation	
		for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organi and re organiz	lated
(18) I	KAREN L ROBINSON	1 00			х				C	141,77	2	37,241
ASSIS	TANT SECRETARY	49 00			Ĺ					141,77	2	37,241
1b	Sub-Total											
С	Total from continuation sheets to Part	VII, Section A		•	•		▶					
d	Total (add lines 1b and 1c)				•		•		600	14,393,909		3,175,817
2	Total number of individuals (including b \$100,000 of reportable compensation				ed a	bove	e) who	rec	eived more than			
3	Did the organization list any former offi on line 1a? <i>If "Yes," complete Schedule J</i>			e, key	y em	nploy •	yee, o	r hig	ghest compensate	ed employee	Yes	No No
4	For any individual listed on line 1a, is the organization and related organizations of individual									rom the	Yes	
5	Did any person listed on line 1a receive services rendered to the organization?									ndividual for	5	No
Se	ection B. Independent Contracto	rs										
1	Complete this table for your five highes compensation from the organization Re	port compensa								the organization	's tax year	
		(A) usiness address							Descript	(B) ion of services	Compe	
	Total number of independent contractors	(including but	not lim	ıtad t	-o +h	2050	listo	d ab	ove) who recourse	d mara than		

\$100,000 of compensation from the organization $\blacktriangleright 0$

Part V	1111
nts nts	1a
Grat mou	b c
Siffs, Iar A	c d e f
ıns, (Simi	e
butio ther	f
Contributions, Gifts, Grants and Other Similar Amounts	g h
evenu	2a b
ice B	c
ı Serv	d e
ogram Serwce Revenue	b c d e
<u>~</u>	g 3
	3 4 5
	6a
	b
	c d
	7a
	b
	С
	d 8a
nne	
Reven	
lher	b
δ	c 9a
	b
	10a
	L
	С
	11a
	b c
	d
	e

/	Statement o Check if Schedi	of Revenue ule O contains a respo	onse or note to any li	ne in this Part VIII (A) Total revenue	(B) Related or exempt	(C) Unrelated business	(D) Revenue excluded from
					function revenue	revenue	tax under sections
1a	Federated cam	paigns 1a	a				512-514
ь	Membership du	es 11	b				
c	Fundraising eve	ents 1 0					
d		zations 10					
e	Government grants						
	_						
f	similar amounts no	ons, gifts, grants, and 1 1 ot included above					
g	Noncash contribution 1a-1f \$	ons included in lines					
h	Total. Add lines	s 1 a - 1 f	and a second				
			Business Code				
2a	DIRECT PREMIUMS	5		6,344,532	6,344,532		
b	ADMINISTRATIVE I	NCOME		940,542	940,542		
С							
d							
e							
f	All other progra	am service revenue					
g	Total. Add lines	s 2a – 2f		7,285,074			
3		ome (including divide		79,978	79,978		
4		ar amounts) stment of tax-exempt bond			,		
5	Royalties		.				
		(ı) Real	(II) Personal				
	Gross rents						
Ь	Less rental expenses						
С	Rental income or (loss)						
d	Net rental inco	me or (loss)	1				
_ _	Gross amount	(ı) Securities	(II) Other				
7a	from sales of assets other	1,223,522					
	than inventory						
b	Less cost or other basis and	1,229,354					
С	sales expenses Gaın or (loss)	-5,832					
d	Net gain or (los	ss)		-5,832	-5,832		
8a	Gross income f events (not inc						
	\$ of contributions	s reported on line 1c)					
	See Part IV, lin						
ь	less directey	penses Ł					
С		(loss) from fundraising					
9a	Gross income f See Part IV, lin	rom gaming activities ie 19					
J.	1 3	a					
b c		penses t (loss) from gamıng act					
	Gross sales of returns and allo	inventory, less	-				
		a					
ь		oods sold b					
С		(loss) from sales of inv					
11a	Miscellaneous		Business Code	-33	-33		
ь	BAD DEBT EXF			-10,277	-10,277		
c	DUD DEDLEY!	LIVUL		,	,		
d	All other reven	ue					
e	Total. Add lines			-10,310			
12	Total revenue.	See Instructions .		7,348,910	7,348,910		0
				. /.348.910	7.348.910		OI .

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations m	nust complete all columns All other organizations must complete column (A)
Check if Schedule O contains a respo	unse or note to any line in this Part IX

	Check if Schedule O contains a response or note to any line in this	Part IX			
	ot include amounts reported on lines 6b, o, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States See Part IV, line 21	77,000	77,000		
2	Grants and other assistance to individuals in the United States See Part IV, line 22				
3	Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16				
4	Benefits paid to or for members	1,524,126	1,524,126		
5	Compensation of current officers, directors, trustees, and key employees	600		600	
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$				
7	Other salaries and wages				
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)				
9	Other employee benefits				
10	Payroll taxes				
11	Fees for services (non-employees)				
а	Management				
b	Legal				
c	Accounting	31,920		31,920	
d	Lobbying				
e	Professional fundraising services See Part IV, line 17				
f	Investment management fees				
q	Other (If line 11g amount exceeds 10% of line 25,				
J	column (A) amount, list line 11g expenses on Schedule O)				
12	Advertising and promotion	4,749	4,347	402	
13	Office expenses	10,717	9,810	907	
14	Information technology	13,075	11,969	1,106	
15	Royalties				
16	Occupancy				
17	Travel				
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	1,100	1,007	93	
20	Interest	89,996	89,996		
21	Payments to affiliates				
22	Depreciation, depletion, and amortization				
23	Insurance				
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
a	COMMISSIONS	2,970,321	2,970,321		
b	ADMINISTRATIVE FEES	2,216,615	2,216,615		
c	LICENSES, PERMITS, FEES	59,699	54,648	5,051	
d	BANK SERVICE CHARGES	37,457	34,288	3,169	
e	All other expenses	64,771	59,292	5,479	
25	Total functional expenses. Add lines 1 through 24e	7,102,146	7,053,419	48,727	0
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ► ☐ if following SOP 98-2 (ASC 958-720)				
				Fo	rm 990 (2013)

Form 990 (2013) Page **11** Part X **Balance Sheet** Check if Schedule O contains a response or note to any line in this Part X (A) (B) Beginning of year End of year 1,575,043 1,060,424 1 1 2 2 3 3 4 2.879.645 4 1.863.909 5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of 5 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Part II of Schedule L Assets 6 7 8 8 9 9 10a Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D 10a b Less accumulated depreciation 10b 10c 3,315,053 11 3,224,864 11 12 370,000 12 370,000 Investments—other securities See Part IV, line 11 13 13 Investments—program-related See Part IV, line 11 14 14 49,431 38,722 15 15 16 **Total assets.** Add lines 1 through 15 (must equal line 34) . 7,674,553 16 7,072,538 **17** 2,400,942 17 2,454,715 Accounts payable and accrued expenses 18 18 19 88,186 19 77,321 20 20 21 21 Escrow or custodial account liability Complete Part IV of Schedule D . . . _iabilities 22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified 22 1,000,000 23 Secured mortgages and notes payable to unrelated third parties . . 23 0 24 24 Unsecured notes and loans payable to unrelated third parties 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule 1,583,882 25 1,568,216 26 5,073,010 26 4,100,252 **Total liabilities.** Add lines 17 through 25 Organizations that follow SFAS 117 (ASC 958), check here ▶ □ and complete or Fund Balances lines 27 through 29, and lines 33 and 34. Unrestricted net assets 27 27 28 28 Temporarily restricted net assets 29 29 Permanently restricted net assets Organizations that do not follow SFAS 117 (ASC 958), check here ▶ ▼ and complete lines 30 through 34. 30 0 Capital stock or trust principal, or current funds 30 0 Net Assets 0 0 31 31 Paid-in or capital surplus, or land, building or equipment fund 32 2,601,543 32 2,972,286 Retained earnings, endowment, accumulated income, or other funds 33 2,601,543 2,972,286 34 Total liabilities and net assets/fund balances 7,674,553 7,072,538

Par	Reconcilliation of Net Assets Check if Schedule O contains a response or note to any line in this Part XI				୮
					_
1	Total revenue (must equal Part VIII, column (A), line 12)	1		7,3	348,910
2	Total expenses (must equal Part IX, column (A), line 25)	2		7,1	102,146
3	Revenue less expenses Subtract line 2 from line 1	3		2	246,764
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4		2,6	501,543
5	Net unrealized gains (losses) on investments	5		1	123,979
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain in Schedule O)	9			0
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10		2,9	972,286
Par	t XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				. \sqsubset
				Yes	No
1	Accounting method used to prepare the Form 990				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		No
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or review a separate basis, consolidated basis, or both	wed on			
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a sepa basis, consolidated basis, or both	rate			
	▼ Separate basis				
C	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversigh audit, review, or compilation of its financial statements and selection of an independent accountant?	t of the	2c	Yes	
	If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O	ı			
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	2	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the		3b		

DLN: 93493316003104

OMB No 1545-0047

SCHEDULE D (Form 990)

Department of the Treasury

Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b ▶ Attach to Form 990. ▶ See separate instructions. ▶ Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

Name of the organization DELTA DENTAL OF WEST VIRGINIA INC Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other similar funds and other similar funds and other similar funds and other similar funds or Accounts. 1 Total number at end of year 2 Aggregate contributions to (during year) 3 Aggregate grants from (during year) 4 Aggregate value at end of year 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? 6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV,	Complete if the accounts Yes N	the
Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other similar funds and other simila	her accounts Yes N	the
organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other street of the donor advised funds (b) Funds and other street of the donor advised funds (c) Funds and other street of the donor advised funds (c) Funds and other street of the donor advised funds are the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?	her accounts Yes N	th
(a) Donor advised funds (b) Funds and other total number at end of year (a) Aggregate contributions to (during year) (a) Aggregate grants from (during year) (a) Aggregate grants from (during year) (a) Aggregate value at end of year (a) Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?	「Yes 「N	
1 Total number at end of year 2 Aggregate contributions to (during year) 3 Aggregate grants from (during year) 4 Aggregate value at end of year 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? 6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?	「Yes 「N	
Aggregate contributions to (during year) Aggregate grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?	┌Yes ┌N	
Aggregate grants from (during year) Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?	┌Yes ┌N	_
Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?	┌Yes ┌N	_
funds are the organization's property, subject to the organization's exclusive legal control? Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?	┌Yes ┌N	
used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?	, , , ,	No
	, , , ,	Nο
	line /	_
Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or education) Preservation of natural habitat Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation	ure	
easement on the last day of the tax year		_
a Total number of conservation easements 2a	nd of the Year	<u>-</u>
b Total acreage restricted by conservation easements 2b		
c Number of conservation easements on a certified historic structure included in (a)		
d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register 2d		
Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization duthe tax year	ırıng	
Number of states where property subject to conservation easement is located ▶		
Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?	┌ Yes ┌ N	No
Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during the year		
A mount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year ▶ \$		
Does each conservation easement reported on line 2(d) above satisfy the requirements of section $170(h)(4)(B)(I)$ and section $170(h)(4)(B)(II)^2$	┌ Yes ┌ N	No
In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, ar balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describle organization's accounting for conservation easements		
Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar As Complete if the organization answered "Yes" to Form 990, Part IV, line 8.	ssets.	
If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balar works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherand service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items		
b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance service, provide the following amounts relating to these items		
(i) Revenues included in Form 990, Part VIII, line 1 ▶\$		
(ii) Assets included in Form 990, Part X ▶ \$		
If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide following amounts required to be reported under SFAS 116 (ASC 958) relating to these items		
a Revenues included in Form 990, Part VIII, line 1 ► \$		
b Assets included in Form 990, Part X		

Part	Organizations Maintaining Co	llections of Art,	Histo	<u>ric</u>	<u>al Treasur</u>	es, or C	<u>)ther</u>	<u> Similar A</u>	<u>ssets</u>	(continue	<u>d)</u>
3	Using the organization's acquisition, access collection items (check all that apply)	ion, and other record	s, chec	k ar	ny of the follo	wing that	are a	sıgnıfıcant us	e of its		
а	Public exhibition		d [_	Loan or excha	ange prog	rams				
b	Scholarly research		е Г	_	Other						
c	Preservation for future generations										
4	Provide a description of the organization's co	ollections and explair	n how th	ney	further the or	ganızatıor	ı's ex	empt purpose	ın		
5	During the year, did the organization solicit							lar	┌ Yes	s □ No	
Par	assets to be sold to raise funds rather than to the training to the training to the training assets to be sold to raise funds rather than to the training training to the training assets to be sold to raise funds rather than to the training traini							es" to Form	,	i NO	_
	Part IV, line 9, or reported an ar										
1a	Is the organization an agent, trustee, custoo included on Form 990, Part X?	lian or other intermed	liary for	rco	ntrıbutıons or	other ass	ets n	ot	┌ Yes	s ┌ No	,
b	If "Yes," explain the arrangement in Part XI.	II and complete the f	ollowing	g ta	ble	г					_
_						-	4-	A	mount		—
c d	Beginning balance					F	1c 1d				—
u e	Additions during the year					}	1e				_
f	Distributions during the year Ending balance						1f				_
2a	Did the organization include an amount on Fo	orm 990 Dart V lino	212			L	-1		Yes		_
b	-							,	•	· —	
	If "Yes," explain the arrangement in Part XI: rt V Endowment Funds. Complete									<u>· '</u>	—
Fa	Endowment I unus. Complete	(a)Current year	(b)Prid					hree years back		ır years bac	<u></u>
1 a	Beginning of year balance										_
b	Contributions										
C	Net investment earnings, gains, and losses										
d	Grants or scholarships										_
e	Other expenditures for facilities										_
_	and programs						+				—
f ~	Administrative expenses						+				_
g	End of year balance		/1 4								_
2	Provide the estimated percentage of the cur	rent year end balance	e (line 1	.g, c	column (a)) he	eld as					
а	Board designated or quasi-endowment										
b	Permanent endowment 🟲										
С	Temporarily restricted endowment ► The percentages in lines 2a, 2b, and 2c sho	uld agual 100%									
3a	Are there endowment funds not in the posse	·	tion tha	+ > r	a hald and ad	lminictoro	d for t	-ho			
Ja	organization by	ssion of the organizar	LIOII LIIa	L ai	e neiu anu au	iiiiiiistere	u ioi i	.iie	Y	es No	
	(i) unrelated organizations								ı(i)		
_	(ii) related organizations							· · · · -	(ii)		
ь 4	If "Yes" to 3a(II), are the related organization Describe in Part XIII the intended uses of the second of the second of the second or the second of the seco						•	[]	3b		
	t VI Land, Buildings, and Equipme					ered 'Yes	s' to l	Form 990 F	art IV	line	—
	11a. See Form 990, Part X, line		ic orge	41112	duon answ	crea res			are iv,	, iiiic	
	Description of property				Cost or other s (investment)	(b)Cost or basis (ot		(c) Accumula depreciatio		I) Book val	ue
1a	Land										_
b	Buildings		. [_
c	Leasehold improvements										_
d	Equipment		. [_
	Other										_
T-4-	I. Add lines 1a through 1e (Column (d) must e										0

Part VII Investments—Other Securities. Cor	mplete if the organization a	answered 'Yes' to Form 990, Part IV, line 11b.
See Form 990, Part X, line 12. (a) Description of security or category	(b)Book value	(c) Method of valuation
(including name of security)		Cost or end-of-year market value
(1)Financial derivatives (2)Closely-held equity interests		
(3)Other		
(A) INVESTMENT IN DELTA RE CORP	370,000	С
Total. (Column (b) must equal Form 990, Part X, col (B) line 12)	> 370,000	
Part VIII Investments—Program Related. Co		l answered 'Yes' to Form 990. Part IV. line 11c.
See Form 990, Part X, line 13.		
(a) Description of investment	(b) Book value	(c) Method of valuation Cost or end-of-year market value
		- Cooler and Cr. your manner rando
Total. (Column (b) must equal Form 990, Part X, col (B) line 13)	F	
Part IX Other Assets. Complete if the organizatio (a) Descr		, Part IV, line 11d See Form 990, Part X, line 15 (b) Book value
(a) Descri	iption	(b) Book value
Total. (Column (b) must equal Form 990, Part X, col.(B) line 1	5.)	
Part X Other Liabilities. Complete if the organism 990, Part X, line 25.	anization answered 'Yes' to	Form 990, Part IV, line 11e or 11f. See
1 (a) Description of liability	(b) Book value	
Federal income taxes		
PREFUNDED DEPOSITS	68,216	
REINSURANCE DEPOSITS	1,500,000	
Table (Calcard II)		
Total. (Column (b) must equal Form 990, Part X, col (B) line 25) 2. Liability for uncertain tax positions In Part XIII, provide	2/000/220	a organization's financial statements that

Par		Revenue per Audited Financial Statements With Revenue poswered 'Yes' to Form 990, Part IV, line 12a.	er Re	turn Complete if
1		ner support per audited financial statements	1	7,348,910
2		out not on Form 990, Part VIII, line 12		. ,
a		stments		
b	-	facilities		
c		nts		
d	· · · · ·) 2d		
e	Add lines 2a through 2d		2e	0
3	S		3	7,348,910
4		90, Part VIII, line 12, but not on line 1	- +	7,540,510
a		cluded on Form 990, Part VIII, line 7b . 4a		
a b	•) 4b		
c			4c	0
5		nd 4c. (This must equal Form 990, Part I, line 12)	5	7,348,910
		Expenses per Audited Financial Statements With Expenses		
FCII		nswered 'Yes' to Form 990, Part IV, line 12a.	pei i	Return. Complete
1		er audited financial statements	1	7,102,146
2	Amounts included on line 1 b	out not on Form 990, Part IX, line 25		
а	Donated services and use of	facilities		
ь	Prior year adjustments .			
c	Otherlosses			
d	Other (Describe in Part XIII)		
e			2e	0
3	Subtract line 2e from line 1		3	7,102,146
4	Amounts included on Form 9	90, Part IX, line 25, but not on line 1:		<u> </u>
а		cluded on Form 990, Part VIII, line 7b 4a		
b) 4b		
С	•		4c	0
5		and 4c. (This must equal Form 990, Part I, line 18)	5	7,102,146
Par	XIII Supplemental Ir			.,,
Prov Part	ide the descriptions required fo	or Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2b, I, lines 2d and 4b, and Part XII, lines 2d and 4b. Also complete this part to		e any additional
	Return Reference	Explanation		
PART	X, LINE 2	THE COMPANY IS A TAX-EXEMPT ORGANIZATION ORGANIZED UND OF THE INTERNAL REVENUE CODE AND, AS SUCH, NO PROVISION BEEN MADE IN THE FINANCIAL STATEMENTS CURRENT ACCOUNTY CLARIFIES HOW UNCERTAINTIES IN TAX POSITIONS ARE RECOGN FINANCIAL STATEMENTS THE GUIDANCE PRESCRIBES A FINANCIAL RECOGNITION THRESHOLD AND MEASUREMENT PROCESS FOR TAX EXPECTED TO BE TAKEN IN A TAX RETURN POSITIONS INCLUDE THE COMPANY'S TAX EXEMPT STATUS AND WITH RESPECT TO INCLUNRELATED BUSINESS INCOME THE COMPANY EVALUATED THE IN ACCOUNTING PRONOUNCEMENT AND DETERMINED THAT IT HAS NOT COMPANY'S FINANCIAL STATEMENTS	FOR IN ING GU IZED I AL STA V POSI HOSE OME T MPACI	NCOME TAXES HAS JIDANCE IN AN ENTITY'S ATEMENT ITIONS TAKEN OR WITH RESPECT TO AXES ON T OF THE
		-		

	<u> </u>	
Part XIII	Supplemental Info	ormation (continued)
Ret	turn Reference	Explanation

Schedule D (Form 990) 2013

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DELTA DENTAL OF WEST VIRGINIA INC

As Filed Data -

DLN: 93493316003104

OMB No 1545-0047

2013

Employer identification number

Department of the Treasury

Name of the organization

Internal Revenue Service

SCHEDULE F

(Form 990)

Statement of Activities Outside the United States

▶ Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16.

► Attach to Form 990. ► See separate instructions.

▶ Information about Schedule F (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public **Inspection**

					55-0523124	
Pa	General Information "Yes" to Form 990, Par			he United States. C	omplete if the organiza	ation answered
1	For grantmakers. Does the o other assistance, the grantee to award the grants or assista	es' eligibility fo	r the grants o	r assistance, and the	selection criteria used	d Yes No
2	For grantmakers. Describe in assistance outside the United		ganızatıon's p	rocedures for monitor	ing the use of its grant	s and other
3	Activites per Region (The follow	ing Part I, line 3	3 table can be d	uplicated if additional sp	ace is needed)	
	(a) Region	(b) Number of offices in the region	(c) Number of employees, agents, and independent contractors in region	(d) Activities conducted in region (by type) (e.g., fundraising, program services, investments, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures for and investments in region
(1) CENTRAL AMERICA AND THE CARIBBEAN - ANTIGUA & BARBUDA, ARUBA, BAHAMAS,	0		PROGRAM SERVICES	REINSURANCE	15,783,566
(2)					
(3)					
(4)					
(5)					
3	a Sub-total	0	0			15,783,566
	b Total from continuation sheets to Part I	0				(
	c Totals (add lines 3a and 3b)	0	0			15,783,566

					ited States. Comp duplicated if additior			to Form 990,
(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) A mount of cash grant	(f) Manner of cash disbursement	(g) A mount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
(1)								
(2)								
(3)								
(4)								
					les by the foreign co (c)(3) equivalency l			
3 Enter total	number of other or	ganizations or ent	tities					

Schedule F (Form 990) 2013

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16.

Part III can be	duplicated if addit	tional space is ne	eded.				
(a) Type of grant or assistance	(b) Region	(c) Number of recipients	(d) A mount of cash grant	(e) Manner of cash disbursement	(f) A mount of non-cash assistance	(g) Description of non-cash assistance	(h) Method of valuation (book, FMV, appraisal, other)
(1)							, , ,
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							
(13)							
(14)							
(15)							
(16)							
(17)							
(18)							
	•			•	•		

Part IV Foreign Forms

1	Was the organization a U S transferor of property to a foreign corporation during the tax year? If "Yes,"the organization may be required to file Form 926, Return by a U.S. Transferor of Property to a Foreign Corporation (see Instructions for Form 926)	Г	Yes	굣	Νo
2	Did the organization have an interest in a foreign trust during the tax year? If "Yes," the organization may be required to file Form 3520, Annual Return to Report Transactions with Foreign Trusts and Receipt of Certain Foreign Gifts, and/or Form 3520-A, Annual Information Return of Foreign Trust With a U.S. Owner (see Instructions for Forms 3520 and 3520-A)	Γ	Yes	্ব	No
3	Did the organization have an ownership interest in a foreign corporation during the tax year? If "Yes," the organization may be required to file Form 5471, Information Return of U.S. Persons with Respect to Certain Foreign Corporations. (see Instructions for Form 5471)	<u> </u>	Yes	Г	Νo
4	Was the organization a direct or indirect shareholder of a passive foreign investment company or a qualified electing fund during the tax year? If "Yes," the organization may be required to file Form 8621, Information Return by a Shareholder of a Passive Foreign Investment Company or Qualified Electing Fund. (see Instructions for Form 8621)	Γ	Yes	্য	No
5	Did the organization have an ownership interest in a foreign partnership during the tax year? If "Yes," the organization may be required to file Form 8865, Return of U.S. Persons with Respect to Certain Foreign Partnerships. (see Instructions for Form 8865)	Г	Yes	F	Νo
6	Did the organization have any operations in or related to any boycotting countries during the tax year? If "Yes," the organization may be required to file Form 5713, International Boycott Report (see Instructions for Form 5713).	Г	Yes	ঘ	No

Schedule F (Form 990) 2013

Schedule F (Form 990) 2013 Page **5**

Part V Supplemental Information

Provide the information required by Part I, line 2 (monitoring of funds); Part I, line 3, column (f) (accounting method; amounts of investments vs. expenditures per region); Part II, line 1 (accounting method); Part III (accounting method); and Part III, column (c) (estimated number of recipients), as applicable. Also complete this part to provide any additional information (see instructions).

990 Schedule F, Supplemental Information

Return Reference	Explanation
PART I, LINE 3(E) - REINSURANCE	THE ORGANIZATION REINSURES DENTAL SERVICE CONTRACTS WITH DELTA REINSURANCE CORPORATION, A BARBADOS INSURANCE COMPANY, AS A PROGRAM SERVICE WITHIN ITS EXEMPT PURPOSE. AS INDICATED I N PART I, THE ORGANIZATION'S REINSURANCE EXPENSES WERE \$15,783,566 THE ORGANIZATION'S REINSURANCE RECEIPTS WERE \$13,717,130 THE NET REINSURANCE LOSS WAS \$2,066,436

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Schedule I (Form 990)

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

OMB No 1545-0047

DLN: 93493316003104

Department of the Treasury

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22. Attach to Form 990

Inspection

▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990. Internal Revenue Service Name of the organization **Employer identification number** DELTA DENTAL OF WEST VIRGINIA INC 55-0523124 Pariet General Information on Grants and Assistance Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. (a) Name and address of **(b)** EIN (c) IRC Code section (d) A mount of cash (e) A mount of non-(f) Method of (a) Description of (h) Purpose of grant ıf applicable valuation non-cash assistance or assistance organization grant cash or government assistance (book, FMV, appraisal other) (1) DELTA DENTAL 37-1570764 501(C)(3) 76,000 TO PROVIDE COMMUNITY CARE DENTAL EDUCATION FOUNDATION 100 FIRST STREET SAN FRANCISCO, CA 94105 (2) MISC DONATIONS TO PROVIDE 1,000 LESS THAN 5000 DENTAL EDUCATION

	(1.01111.011.011.011.011.011.011.011.011
art III	Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.
	Part III can be duplicated if additional space is needed.

(a)Type of grant or assistance	(b)Number of recipients	(c)A mount of cash grant	(d)Amount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance
Part IV Supplemental Inform	ation. Provide the in	formation required in	Part I, line 2, Part III, co	lumn (b), and any other a	dditional information.

COMMITTEE

Return Reference **Explanation** THE ORGANIZATION AWARDS GRANTS FOR PROGRAMS THAT FOSTER DENTAL HEALTH AND EDUCATION THROUGH THESE GRANTS THE PART I, LINE 2 ORGANIZATION HELPS FINANCE HEALTH, EDUCATION, AND RESEARCH PROJECTS IN DENTISTRY, HEALTH AND HUMAN SERVICES, AND CIVIC AND COMMUNITY AFFAIRS THE TWO GRANTS ARE (1) THE DENTAL HEALTH AND EDUCATION CONTRIBUTION, WHICH SUPPORTS DENTAL HEALTH AND AWARENESS PROGRAMS AND (2) THE STANDARD DENTAL RESEARCH GRANT, WHICH SUPPORTS PROFESSIONAL RESEARCH RELATED TO DENTAL HEALTH GRANTS ARE AWARDED TO GROUPS THAT (1) PROVIDE DENTISTRY FOR INDIGENTS, (2) ${\sf IPROVIDE}$ DENTISTRY FOR GROUPS THAT ARE DENTALLY UNDERSERVED, (3) ${\sf PROVIDE}$ EDUCATION TO ADVANCE THE AWARENESS OR THE SCIENCE OF DENTISTRY, (4) PROMOTE PUBLIC DENTAL HEALTH, AND (5) ARE INVOLVED IN COMMUNITY ACTIVITIES RELATED TO DENTAL CARE GRANT GUIDELINES PRIORITY WILL GO TO PROJECTS THAT FOCUS ON ISSUES RELATED TO THE DELIVERY OF ORAL HEALTH CARE, INCLUDING THOSE WITH SIGNIFICANT POTENTIAL FOR IMPROVING ORAL HEALTH AND REDUCING TREATMENT COSTS PRIORITY CONSIDERATION WILL GO TO RESEARCHERS FROM THE DENTAL SCHOOLS IN THE ENTERPRISE STATES, BUT WILL NOT BE LIMITED TO THESE INSTITUTIONS PRIORITY WILL GO TO TWO TYPES OF STUDIES (1) PILOT OR FEASIBILITY STUDIES LIKELY TO ENHANCE THE INVESTIGATOR'S CHANCE FOR LONG-TERM FUNDING FROM OTHER SOURCES, AND (2) COMPLETE PROJECTS CONSIDERED TO BE OF INTEREST TO THE HEALTH, EDUCATION, AND RESEARCH FUND, FOR WHICH OTHER SOURCES OF FUNDS ARE TRADITIONALLY IUNAVAILABLE OR INSUFFICIENT PRIORITY WILL GO TO STUDIES THAT EVALUATE THE OUTCOME OF PREVENTATIVE AND TREATMENT PROCEDURES RETROSPECTIVE STUDIES OR THOSE INVOLVING ANALYSIS OF EXISTING DATA SHOULD BE CONSIDERED, RATHER THAN LONG-TERM FOLLOW-UP STUDIES, IN ORDER TO REDUCE THE YEARS REQUIRED TO OBTAIN DATA OVERHEAD CHARGES WITHIN EACH ELIGIBLE GRANT WILL BE LIMITED TO EIGHT PERCENT THE FUND WILL NORMALLY MAKE ONE TO TWO STANDARD RESEARCH GRANTS PER YEAR INDIVIDUAL GRANTS WILL GENERALLY NOT EXCEED \$40,000 GRANTS WILL BE LIMITED TO ONE-YEAR PROJECTS, SUBJECT TO RENEWAL EXCEPT IN SPECIAL CASES, AN ORGANIZATION/ENTITY WILL NOT BE ELIGIBLE FOR MORE THAN ONE GRANT DURING ANY YEAR A SCREENING COMMITTEE REVIEWS ALL APPLICATIONS, WITH FINAL GRANT DECISIONS MADE BY THE FUND'S ADMINISTRATIVE

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DLN: 93493316003104

OMB No 1545-0047

Schedule J (Form 990)

Department of the Treasury

Internal Revenue Service

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees**

Compensation Information

► Complete if the organization answered "Yes" to Form 990, Part IV, line 23. ► Attach to Form 990. ► See separate instructions.

▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

Name of the organization DELTA DENTAL OF WEST VIRGINIA INC **Employer identification number**

55-0523124 **Questions Regarding Compensation** Yes No Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items First-class or charter travel Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence Tax idemnification and gross-up payments Health or social club dues or initiation fees Discretionary spending account Personal services (e.g., maid, chauffeur, chef) If any of the boxes in line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain **1**b Yes Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, officers, including the CEO/Executive Director, regarding the items checked in line 1a? 2 Yes Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director Check all that apply Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III ✓ Written employment contract Compensation committee Independent compensation consultant Compensation survey or study Approval by the board or compensation committee Form 990 of other organizations During the year, did any person listed in Form 990, Part VII, Section A, line 1a with respect to the filing organization or a related organization Receive a severance payment or change-of-control payment? 4a Νo Participate in, or receive payment from, a supplemental nonqualified retirement plan? 4b Yes Participate in, or receive payment from, an equity-based compensation arrangement? 4c Νo If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III Only 501(c)(3) and 501(c)(4) organizations only must complete lines 5-9. For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of The organization? Νo 5b Νo Any related organization? If "Yes," to line 5a or 5b, describe in Part III For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of The organization? 6a Νo Any related organization? Νo If "Yes," to line 6a or 6b, describe in Part III For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed 7 payments not described in lines 5 and 6? If "Yes," describe in Part III 7 Yes Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regulations section 53 4958-4(a)(3)? If "Yes," describe ın Part III 8 Nο If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53 4958-6(c)?

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title	(B) Breakdown of W-2 and/or 1099-MISC compensation		(C) Retirement and	(D) Nontaxable	(E) Total of	(F) Compensation	
	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	columns (B)(ı)-(D)	reported as deferred in prior Form 990
See Additional Data Table							

Schedule J (Form 990) 2013

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II

Also complete this part for any additional information

Also complete this pare for any additi	tion complete this pare for any dediction morniacion				
Return Reference	Explanation				
PART I, LINE 1A	FIRST CLASS BUSINESS TRAVEL IS REIMBURSED TO THE EXECUTIVE VICE PRESIDENTS, SENIOR VICE PRESIDENTS, AND GROUP VICE PRESIDENTS FIRST CLASS BUSINESS TRAVEL IS NOT TREATED AS TAXABLE COMPENSATION THE PRESIDENT AND EXECUTIVE VICE PRESIDENTS MAY BE REIMBURSED FOR ONE HEALTH OR SOCIAL CLUB UPON APPROVAL BY THE PRESIDENT TWO SENIOR EXECUTIVES RECEIVED THIS BENEFIT IN 2013 THE COST OF THIS BENEFIT IS INCLUDED IN TAXABLE COMPENSATION FINANCIAL AND TAX PLANNING EXPENSES ARE REIMBURSED TO EMPLOYEES AT THE DIRECTOR OR ABOVE LEVELS OF MANAGEMENT A COMPANY POLICY OUTLINES THE MAXIMUM REIMBURSEMENT ALLOWED FOR EACH MANAGEMENT LEVEL THESE REIMBURSEMENTS ARE INCLUDED IN THE TAXABLE COMPENSATION OF THE REIMBURSED EMPLOYEES				
PART I, LINE 4B	CERTAIN EXECUTIVES PAID BY A RELATED ORGANIZATION PARTICIPATE IN A SUPPLEMENTAL NON-QUALIFIED RETIREMENT PROGRAM THE RELATED ORGANIZATION PROVIDES A SUPPLEMENTAL NON-QUALIFIED RETIREMENT PLAN TO CERTAIN OF ITS SENIOR EXECUTIVES AS SELECTED BY THE BOARD OF DIRECTORS THE SUPPLEMENTAL RETIREMENT BENEFIT IS BASED ON EACH EXECUTIVE'S COMPENSATION AND YEARS OF SERVICE TO THE ENTERPRISE THE BENEFIT IS SUBJECT TO THE RISK OF FORFEITURE IF REQUIRED YEARS OF SERVICE ARE NOT MET ANNUAL DEFERRED COMPENSATION RELATED TO THIS PLAN IS REPORTED IN SCHEDULE J, PART II, COLUMN (C) FOR EACH PARTICIPANT AND REFLECTS THE CURRENT YEAR INCREASE OR DECREASE IN THE RELATED ORGANIZATION'S PENSION BENEFIT OBLIGATION ("PBO"), CALCULATED PURSUANT TO GENERALLY ACCEPTED ACCOUNTING PRINCIPLES THE PBO INCREASE OR DECREASE INCLUDES CHANGES IN ACTUARIAL ASSUMPTIONS (E.G., APPLICABLE DISCOUNT RATE), AS WELL AS CHANGES IN COMPENSATION AND YEARS OF SERVICE IN 2013, ANTHONY BARTH, MICHAEL CASTRO, GARY RADINE, AND PATRICK STEELE PARTICIPATED IN THE PLAN				
PART I, LINE 7	THE PRESIDENT OF THE ORGANIZATION, WITH BOARD OF DIRECTORS APPROVAL, MAY GRANT AN ANNUAL BONUS TO ALL MANAGEMENT EMPLOYEES THESE AMOUNTS ARE INCLUDED IN TAXABLE COMPENSATION				
SCHEDULE J, PART II, LINE (II)	THE ORGANIZATION'S OFFICERS ARE PAID BY A RELATED ORGANIZATION ACCORDINGLY, THEIR COMPENSATION IS REPORTED IN LINE (II)				

Schedule J (Form 990) 2013

Software ID: **Software Version:**

EIN: 55-0523124

Name: DELTA DENTAL OF WEST VIRGINIA INC

Form 990, Schedule J, F	Part I	<u> I - Officers, Direc</u>	tors, Trustees, Ke	y Employees, and	Highest Compens	sated Employees		
(A) Name			f W-2 and/or 1099-MIS		(C) Deferred	(D) Nontaxable	(E) Total of columns	(F) Compensation
		(i) Base Compensation	(ii) Bonus & ıncentive compensation	(iii) Other compensation	compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ
GARY D RADINE PRESIDENT	(ı) (ıı)		0 2,500,000	0 2,308,060	0 75,867	0 16,511	0 6,150,442	0
ANTHONY S BARTH EVP/CHIEF OPERATING OFFICER	(I)	0 824,004	906,000	0 41,838	0 582,670	0 24,521	0 2,379,033	0
MICHAEL J CASTRO EVP/CHIEF FINANCIAL OFFICER	(I) (II)		1 0	73,861	0 520,154	0 22,851	0 1,807,362	0
PATRICK S STEELE EVP/CHIEF INFORMATION OFFICER	(I) (II)		1 0	0 42,517	0 1,186,651	0 17,703	0 2,382,627	0
CHARLES LAMONT ESQ EVP/CHIEF LEGAL OFFICER	(I) (II)		1 0	0 138,704	0 47,100	0 17,703	0 1,320,572	0
ALICIA F WEBER SENIOR VICE PRES /CONTROLL	(I)		1 0	0 24,296	0 91,383	0 24,130	0 842,009	0 0
MICHAEL G HANKINSON SVP, COMPLIANCE & REGULATOR	(I) (II)		0 98,000	0 99,503	0 41,460	0 22,499	0 598,404	0
JEANNE M FOSTER VICE PRESIDENT, FINANCE	(ı) (ıı)		1 0	0 14,926	0 72,212	0 7,650	0 417,540	0
PHILIP N ENGLE VP, INFORMATION TECHNOLOGY	(I) (II)		1 0	0 11,643	0 86,107	0 15,891	0 418,862	0
RENEE A FISHER VP, QUALITY ASSURANCE & TR	(I) (II)		1 0	0 8,204	0 108,768	0 12,645	0 445,207	0
RICHARD C GRAYBILL V P UNDERWRITING & ACTUAR	(I) (II)		I U	0 10,220	0 69,188	0 6,233	0 358,287	0
WHITNEY H SHERBOCKER ASSISTANT SECRETARY	(I) (II)		0 33,968	0 8,690	0 53,957	0 14,722	0 270,368	0
KAREN L ROBINSON ASSISTANT SECRETARY	(I) (II)		1 0	0 -1,031	· · · · · · · · · · · · · · · · · · ·	0 5,287	0 179,013	0

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DLN: 93493316003104

SCHEDULE O (Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

► Attach to Form 990 or 990-EZ.

► Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

2013
Open to Public Inspection

Name of the organization	Employer identification number
DELTA DENTAL OF WEST VIRGINIA INC	
	55-0523124

Return Reference	Explanation
· '	THE ORGANIZATION HAS ONE CLASS OF MEMBERS, DESIGNATED CORPORATE MEMBERS, WHO ARE DIRECTORS OF DENTEGRA GROUP, INC , THE ORGANIZATION'S PARENT HOLDING COMPANY

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 7A	THE ORGANIZATION'S DIRECTORS VOTE ON PERSONS NOMINATED AS DIRECTORS FOR ENDORSEMENT TO THE CORPORATE MEMBERS, WHO ELECT THE DIRECTORS

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 7B	THE CORPORATE MEMBERS MUST APPROVE ANY CHANGES TO SPECIFIED BY LAWS PROVISIONS

Return Reference	Explanation
SECTION B, LINE 11	THE ORGANIZATION'S CFO AND LEGAL COUNSEL OVERSEE THE COMPLETION OF THE FORM 990 AND, PRIOR TO FILING, REVIEW IT WITH THE PRESIDENT/CEO AND WITH THE DELTA DENTAL OF PENNSYLVANIA AUDIT COMMITTEE, TO WHICH SUCH DUTIES HAVE BEEN DELEGATED

Return Reference	Explanation
VI, SECTION B, LINE 12C	EACH DIRECTOR IS REQUIRED TO COMPLETE A CONFLICT OF INTEREST DISCLOSURE STATEMENT ANNUALLY, AND BETWEEN ANNUAL STATEMENTS IS REQUIRED TO DISCLOSE ANY NEW POSITION OR RELATIONSHIP FORMED THAT POTENTIALLY RAISES A CONFLICT OF INTEREST LEGAL COUNSEL REVIEWS THESE DISCLOSURES AND REPORTS THE INFORMATION TO THE FULL BOARD OF DIRECTORS

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 15	COMPENSATION PAID TO THE CEO, WHO IS AN EMPLOYEE OF DENTEGRA GROUP, INC ("DGI"), IS REVIEWED AND APPROVED BY THE DGI DIRECTORS EXECUTIVE VICE PRESIDENTS' COMPENSATION IS EITHER APPROVED BY THE PRESIDENT OR IN ACCORDANCE WITH THE PROCEDURE OF DELTA DENTAL OF CALIFORNIA (BY WHOM THEY ARE EMPLOYED) ALL COMPENSATION FOR THE ENSUING YEAR IS ONLY APPROVED AFTER REVIEWING COMPARABILITY DATA PRESENTED BY AN OUTSIDE COMPENSATION CONSULTANT, AN ASSESSMENT OF EACH OFFICER'S PERFORMANCE OVER THE PRECEDING YEAR, AND THE ORGANIZATION'S PROGRAM ACCOMPLISHMENTS FOR THE YEAR THIS PROCESS WAS FOLLOWED FOR 2013 COMPENSATION

Return Reference	Explanation
FORM 990, PART VI, SECTION C, LINE 19	THE ORGANIZATION ANNUALLY INCLUDES MAJOR PORTIONS OF ITS FINANCIAL STATEMENT IN A PUBLISHED ANNUAL REPORT THAT IS MADE AVAILABLE TO PERSONS OR ENTITIES KNOWN TO HAVE AN INTEREST IN THE ORGANIZATION, AND IS AVAILABLE TO THE LARGER PUBLIC UPON REQUEST STATUTORY FINANCIAL STATEMENTS ARE INCLUDED IN QUARTERLY AND ANNUAL RETURNS TO STATE DEPARTMENTS OF INSURANCE REGULATING THE ORGANIZATION WHICH RETURNS ARE AVAILABLE TO THE PUBLIC THE ORGANIZATION DOES NOT MAKE ITS GOVERNING DOCUMENTS OR CONFLICT OF INTEREST POLICY AVAILABLE TO THE PUBLIC

Return Reference	Explanation
FORM 990, PART VII, SCHEDULE J, SCHEDULE R	THE ORGANIZATION, REGULATED BY THE WEST VIRGINIA OFFICES OF THE INSURANCE COMMISSIONER, IS A MEMBER OF THE DELTA DENTAL OF CALIFORNIA ENTERPRISE COMPANIES, WHICH INCLUDE DELTA DENTAL OF CALIFORNIA, DELTA DENTAL OF PENNSYLVANIA AND AFFILIATED COMPANIES OPERATING IN 15 STATES, THE DISTRICT OF COLUMBIA, PUERTO RICO AND THE U.S. VIRGIN ISLANDS. THE ENTERPRISE COMPANIES COMPRISE ONE OF THE NATION'S LARGEST DENTAL BENEFITS DELIVERY SYSTEMS COVERING 26 MILLION ENROLLEES AND HANDLING 39 MILLION CLAIMS. TOTAL REVENUE FOR THE ENTERPRISE EXCEEDED \$7.1 BILLION IN 2013. THE ORGANIZATION AND ITS SUBSIDIARIES REPRESENT LESS THAN 1% OF TOTAL ENTERPRISE REVENUES.

Return Reference	Explanation
FORM 990, PT VII, SEC A, COL (E), SCH J, PT II, LINE (II), COL B(III)	AS A RESULT OF REACHING AGE 65 IN 2011, MR RADINE WAS NO LONGER ELIGIBLE TO PARTICIPATE IN THE COMPANY'S EXECUTIVE SUPPLEMENTAL PENSION PLAN (ESPP) MR RADINE'S EMPLOYMENT AGREEMENT PROVIDED MR RADINE BE PAID A CASH INCENTIVE IN LIEU OF CONTINUED ESPP PARTICIPATION UNTIL A LONG-TERM INCENTIVE PLAN WENT INTO EFFECT IN 2013 THE CASH INCENTIVE WAS AN ACTUARIAL CALCULATION AS IF MR RADINE HAD REMAINED IN THE ESPP DURING CALENDAR YEAR 2012

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SCHEDULE R (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

DELTA DENTAL OF WEST VIRGINIA INC

Related Organizations and Unrelated Partnerships

Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.
 ► Attach to Form 990.
 ► See separate instructions.

▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

DLN: 93493316003104

Open to Public

Inspection

Employer identification number

				55-05231	.24			
Part I Identification of Disregarded Entities Cor	nplete if the organization a	inswered "Yes" on	Form 990, Part	t IV, line 33.				
(a) Name, address, and EIN (ıf applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income E	(e) ind-of-year assets		(f) Direct controlling entity		
			1 1157 - 11 -	- F 000 B	- 1 7) (l	
Part II Identification of Related Tax-Exempt Orgor more related tax-exempt organizations duri		ne organization and	swered "Yes" o	n Form 990, P	art IV,	line 34 because it	nau o	ne
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	on Public charity (if section 501				(g) on 512(l controlle ntity?
(1) DELTA DENTAL COMMUNITY CARE FOUNDATION	CHARITABLE ORGANIZATION	CA	501(C)(3)	PF		DENTEGRA GROUP INC	Yes	No No
100 FIRST STREET								
SAN FRANCISCO, CA 94105 37-1570764								
(2) DELTA DENTAL OF PENNSYLVANIA	DENTAL INSURANCE	PA	501(C)(4)			DENTEGRA GROUP INC		No
ONE DELTA DRIVE								
MECHANICSBURG, PA 17055 23-1667011								
(3) DELTA DENTAL OF DELAWARE INC	DENTAL INSURANCE	DE	501(C)(4)			DENTEGRA GROUP INC		No
ONE DELTA DRIVE								
MECHANICSBURG, PA 17055 51-0228088								
(4) DELTA DENTAL OF THE DISTRICT OF COLUMBIA	DENTAL INSURANCE	DC	501(C)(4)			DENTEGRA GROUP INC		No
ONE DELTA DRIVE								
MECHANICSBURG, PA 17055 52-1479587								
(5) DELTA DENTAL OF CALIFORNIA	DENTAL INSURANCE	CA	501(C)(4)			DENTEGRA GROUP INC		No
100 FIRST STREET								
SAN FRANCISCO, CA 94105 94-1461312								
(6) DELTA DENTAL OF NEW YORK	DENTAL INSURANCE	NY	501(C)(4)			DENTEGRA GROUP INC		No
ONE DELTA DRIVE								
MECHANICSBURG, PA 17055 11-1980218								

(a) Name, address, and EI related organizatior	N of	(b) Primary activity	(c) Legal domicile (state or foreign country)	r entity	(e) Predominant income(related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end-of- year assets	Disproj alloca	n) prtionate tions?	(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)		ral or aging ner?	(k) Percenta ownersh
CA MANAGEMENT LLC		INSURANCE	DE DELTA DENTAL RELATED No		Yes	No No							
ELTA DRIVE NICSBURG, PA 17055 17375		MANAGEMENT		OF CALIFORNIA	INEB ITES				110				
IV Identification of Related line 34 because it had one								swere	d "Ye	s" on Form	990	, Part	IV,
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)		(d) Direct controllin entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of t Income) 0	(g) re of end of-year assets		(h) Percentage ownership	(i) Section 512 (b)(13) controlled entity?		:
ditional Data Table					1		<u> </u>		_		Ye	es .	No
ditional bata Table													
											-		

(5) DELTA DENTAL OF CALIFORNIA

Part	Transactions With Related Organizations Complete if the organization a	nswered "Yes" on Forn	າ 990, Part IV, line	34, 35b, or 36.								
N	ote. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule					Yes	No					
1 Duri	ng the tax year, did the orgranization engage in any of the following transactions with one or mo	re related organizations li	sted in Parts II-IV?									
a R	eceipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity				1a		No					
b G	ıft, grant, or capıtal contribution to related organization(s)				1b		No					
c G	c Gift, grant, or capital contribution from related organization(s)											
d L	oans or loan guarantees to or for related organization(s)				1d		No					
e L	oans or loan guarantees by related organization(s)				1e		No					
f D	ividends from related organization(s)				1f		No					
g S												
h P	h Purchase of assets from related organization(s)											
i E	i Exchange of assets with related organization(s)											
j Le	ease of facilities, equipment, or other assets to related organization(s)				1j		No					
k L	k Lease of facilities, equipment, or other assets from related organization(s)											
I P	erformance of services or membership or fundraising solicitations for related organization(s)				11	Yes						
m Pe	erformance of services or membership or fundraising solicitations by related organization(s)				1m	Yes						
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)												
o S	haring of paid employees with related organization(s)				10		No					
p R	eimbursement paid to related organization(s) for expenses				1 p	Yes						
q R	eimbursement paid by related organization(s) for expenses				1q		No					
r 0	ther transfer of cash or property to related organization(s)				1r	Yes						
s 0	ther transfer of cash or property from related organization(s)				1 s	Yes						
2 If	the answer to any of the above is "Yes," see the instructions for information on who must comp	plete this line, including co	overed relationships a	and transaction thresholds								
	(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amo	unt ı	nvolved						
L) DELT	A DENTAL OF PENNSYLVANIA	М	1,547,789									
	A REINSURANCE COMPANY	S	13,717,130									
B) DELT	A REINSURANCE COMPANY	R	15,783,566									
1) DELT	A DENTAL OF CALIFORNIA	P	39 116									

13,665

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships																							
(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512-	org	section 501(c)(3) organizations?		(e) Are all partners section 501(c)(3) in organizations?		section total e 501(c)(3) income organizations?		total end-of-year	(g) Share of end-of-year assets (h) Disproprtions allocations		(f) (g) Share of total end-of-year assets	total end-of-year income assets	(h) Disproprtionat allocations?		(g) Share of Disproprtions allocations		(i) Code V ² UBI amount in box 20 of Schedule K-1 (Form 1065)	managing partner?		(k) Percentage ownership
			514)	Yes	No			Yes	No		Yes	No											
									_		1	1											
			I		1				_	1		•											

Schedule R (Form 990) 2013

Part VII Supplemental Information

Provide additional information for responses to questions on Schedule R (see instructions)

Return Reference Explanation

Schedule R (Form 990) 2013

Additional Data

Software ID: **Software Version:**

EIN: 55-0523124

Name: DELTA DENTAL OF WEST VIRGINIA INC

Form 990, Schedule R, Part II - Identification of Re	lated Tax-Exempt Orga	nizations					,
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c) (3))	(f) Direct controlling entity	Section (b)(1 contro entit	on 512 (13) rolled
						Yes	No
(1) DELTA DENTAL COMMUNITY CARE FOUNDATION 100 FIRST STREET SAN FRANCISCO, CA 94105 37-1570764	CHARITABLE ORGANIZATION	СА	501(C)(3)	PF	DENTEGRA GROUP INC		No
(1) DELTA DENTAL OF PENNSYLVANIA ONE DELTA DRIVE MECHANICSBURG, PA 17055 23-1667011	DENTAL INSURANCE	PA	501(C)(4)		DENTEGRA GROUP INC		No
(2) DELTA DENTAL OF DELAWARE INC ONE DELTA DRIVE MECHANICSBURG, PA 17055 51-0228088	DENTAL INSURANCE	DE	501(C)(4)		DENTEGRA GROUP INC		No
(3) DELTA DENTAL OF THE DISTRICT OF COLUMBIA ONE DELTA DRIVE MECHANICSBURG, PA 17055 52-1479587	DENTAL INSURANCE	DC	501(C)(4)		DENTEGRA GROUP INC		No
(4) DELTA DENTAL OF CALIFORNIA 100 FIRST STREET SAN FRANCISCO, CA 94105 94-1461312	DENTAL INSURANCE	CA	501(C)(4)		DENTEGRA GROUP INC		No
(5) DELTA DENTAL OF NEW YORK ONE DELTA DRIVE MECHANICSBURG, PA 17055 11-1980218	DENTAL INSURANCE	NY	501(C)(4)		DENTEGRA GROUP INC		No

Form 990, Schedule R, Part IV -	- Identification of	Related Organ	nizations Taxable	e as a Corpor		•	1	1	
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal Domicile (State or Foreign Country)	(d) Direct Controlling Entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total Income	(g) Share of end-of-year assets	(h) Percentage ownership	Section (13) co	(i) n 512(b) ontrolled city?
								Yes	No
	HOLDING COMPANY	DE	N/A	c 					No
	INSURANCE COMPANY		DDC INSURANCE HOLDINGS INC	С					No
DENTEGRA INSURANCE CO OF NEW ENGLAND 100 FIRST STREET SAN FRANCISCO, CA 94105 04-2890218	INSURANCE COMPANY		DDC INSURANCE HOLDINGS INC	С					No
	INSURANCE COMPANY		DDC INSURANCE HOLDINGS INC	С					No
ALPHA DENTAL OF NEVADA INC 100 FIRST STREET SAN FRANCISCO, CA 94105 88-0244893	INSURANCE COMPANY		DDC INSURANCE HOLDINGS INC	С					No
	INSURANCE COMPANY		DDC INSURANCE HOLDINGS INC	С					No
	INSURANCE COMPANY		DDC INSURANCE HOLDINGS INC	С					No
	INSURANCE COMPANY	AL	DDC INSURANCE HOLDINGS INC	С					No
ALPHA DENTAL OF NEW MEXICO INC 100 FIRST STREET SAN FRANCISCO, CA 94105 33-0279230	INSURANCE COMPANY	NM	DDC INSURANCE HOLDINGS INC	С					No
	INSURANCE COMPANY	ΑZ	DDC INSURANCE HOLDINGS INC	С					No
DENTEGRA SEGUROS DENTALES SA INSURGENTES SUR 826 PISO 15 COL DEL VALLE,FC DF 01300 MX	INSURANCE COMPANY		DENTEGRA INSURANCE COMPANY	С					No
DELTA DENTAL OF PUERTO RICO 14 CALLE 2 SUITE 200 GUAYNABO 00968 RQ 66-0436769	INSURANCE COMPANY		DELTA DENTAL OF CALIFORNIA	С					No
DELTA REINSURANCE CORPORATION CGI TOWER 2ND FLOOR WARRENS,ST MICHAEL BB 98-0096711	REINSURANCE	ВВ	DELTA DENTAL OF PENNSYLVANIA	С			6 250 %		No
SERVICIOS DENTALES DENTEGRA SA DE CV INSURGENTES SUR 826 PISO 15 COL DEL VALLE,FC DF 01300 MX	INSURANCE ADMINISTRATION		DENTEGRA INSURANCE COMPANY	С					No
DDC INSURANCE HOLDINGS INC 100 FIRST STREET SAN FRANCISCO, CA 94105 27-4251930	HOLDING COMPANY		DELTA DENTAL OF CALIFORNIA	С					No