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DLN: 93493316006114

Form **990**

Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

► Do not enter Social Security numbers on this form as it may be made public By law, the IRS generally cannot redact the information on the form

► Information about Form 990 and its instructions is at <u>www.IRS.gov/form990</u>

A For the 2013 calendar year, or tax year beginning 01-01-2013 , 2013, and ending 12-31-2013

OMB No 1545-0047

2013

Open to Public Inspection

B Che	eck if ap	oplicable C Name of organization DELTA DENTAL OF CALIFORNIA		D Employ	yer ide	entification number			
┌ Add	lress cha	ange		94-14	6131	2			
┌ Nar	ne chan	Doing Business As							
┌ Inıt	ıal retur	Number and street (or P O box if mail is not delivered to street address) Room/suite	<u> </u>	F T-1					
┌ Ter	mınated	100 FIRST CEREET	,	E Telepho	ne nun	nber			
┌ Am	ended r	eturn City or town, state or province, country, and ZIP or foreign postal code		(415)	972-	8300			
		SAN FRANCISCO, CA 94105		6 6		* 4 712 072 FC2			
,		F Name and address of principal officer	114)			\$ 4,713,972,563			
		MICHAEL J CASTRO	H(a) Is the	s a group dinates?	returi	n for □ Yes 🔽 No			
		100 FIRST STREET							
		SAN FRANCISCO, CA 94105	H(b) Are a		nates	Γ Y es Γ No			
T Ta:	x-exemi	pt status	includ		a list	(see instructions)			
		:► WWW DELTADENTALINS COM		p exempti					
K Forr	n of ora	anization	L Year of fo	mation 19	54 N	State of legal domicile CA			
Pa	_	Summary	1 - 1 - 1 - 1 - 1						
Governance	т	Briefly describe the organization's mission or most significant activities TO ADVANCE DENTAL HEALTH AND ACCESS THROUGH EXCEPTIONAL DE PROFESSIONAL SUPPORT	NTAL BENE	FITS SER'	VICE	, TECHNOLOGY AND			
Ĕ.	_								
<u>\$</u>	2 0	Check this box 🔭 if the organization discontinued its operations or disposed of	more than 2	5% of its	net a	ssets			
	١.,	look on a factor of the control of t		ı	_	l			
er ev		Number of voting members of the governing body (Part VI, line 1a)		<u>3</u> 4	15				
Ė	l	Total number of individuals employed in calendar year 2013 (Part V, line 2a)		•	-4 5	2,099			
Activities &	l	otal number of volunteers (estimate if necessary)			6	2,099			
٠,	1	otal unrelated business revenue from Part VIII, column (C), line 12		• •		0			
		Net unrelated business taxable income from Form 990-T, line 34			-/u 7b	-121,328			
				r Year	Ť	Current Year			
	8	Contributions and grants (Part VIII, line 1h)	1.110		0	0			
횰	9	Program service revenue (Part VIII, line 2g)	5.0	57,677,2	75	4,717,648,513			
Rayent	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)		14,623,4	-	17,081,248			
걆	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		-40,281,5		-34,231,817			
	12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line							
		12)	5,0	32,019,1	_	4,700,497,944			
	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)		1,369,2		1,382,745			
	14	Benefits paid to or for members (Part IX, column (A), line 4)	4,4	169,854,6	69	4,139,632,023			
Expenses	15	5-10)	·						
<u>₹</u>	16a	Professional fundraising fees (Part IX, column (A), line 11e)			0	0			
五	b	Total fundraising expenses (Part IX, column (D), line 25) \blacktriangleright^0							
	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		212,948,4	-	197,482,596			
	18	Total expenses Add lines 13–17 (must equal Part IX, column (A), line 25)	4,9	56,694,1	-	4,608,093,852			
. 07	19	Revenue less expenses Subtract line 18 from line 12	 	75,325,0	-	92,404,092			
Net Assets or Fund Balances			Y	of Currer ear		End of Year			
ASS G	20	Total assets (Part X, line 16)		144,091,9		1,575,285,367			
98. 1967	21	Total liabilities (Part X, line 26)		386,592,9	-	884,498,179			
	22	Net assets or fund balances Subtract line 21 from line 20		57,499,0	07	690,787,188			
Par	t II	Signature Block							

Under penalties of perjury, I declare that I have examined this return, including my knowledge and belief, it is true, correct, and complete Declaration of prepar preparer has any knowledge

Signature of officer

MICHAEL J CASTRO CFO

Type or print name and title

Paid Preparer Use Only Print/Type preparer's name
CRAIG T WILLIAMS

Firm's name ► CBIZ MHM LLC

Firm's address ► 3625 CUMBERLAND BLVD STE 800

ATLANTA, GA 30082

May the IRS discuss this return with the preparer shown above? (see instruction

Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		No
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	2		No
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		No
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV^{\square}	9		No
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10		No
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable			
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	11a	Yes	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b	Yes	
С	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		No
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		No
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Yes	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Yes	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	12a		No
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	Yes	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		No
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		No
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	14b		No
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		No
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If</i> "Yes," complete Schedule F, Parts III and IV	16		No
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and $11e^{\gamma}$ If "Yes," complete Schedule G, Part I (see instructions)	17		No
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	18		No
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	19		No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		No
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

Par	t IV Checklist of Required Schedules (continued)			
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Yes	
22	Did the organization report more than \$5,000 of grants or other assistance to individuals in the United States on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Yes	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J.</i>	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		No
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I	25b		No
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If so, complete Schedule L, Part II	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		No
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions)			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a	Yes	
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		No
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c	Yes	
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		Νo
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>	30		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II	32		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301 7701-2 and 301 7701-3? <i>If "Yes," complete Schedule R, Part I</i>	33	Yes	
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1	34	Yes	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a	Yes	
b	If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		No
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>	36		
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		No
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O	38	Yes	

GII	Statements Regarding Other IRS Filings and Tax Compliance			_
	Check if Schedule O contains a response or note to any line in this Part V		 Yes	l No
a	Enter the number reported in Box 3 of Form 1096 Enter -0 - if not applicable 1a 116,292		res	INC
	Enter the number of Forms W-2G included in line 1a Enter-0- if not applicable 1b 0			
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable			
_	gaming (gambling) winnings to prize winners?	1c	Yes	
а	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return			
)	by this return	2b	Yes	
	Note. If the sum of files 1a and 2a is greater than 250, you may be required to e-me (see histractions)			
	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Yes	
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b	Yes	
1	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		N
,	If "Yes," enter the name of the foreign country			
	See instructions for filing requirements for Form TD F 90-22 1, Report of Foreign Bank and Financial Accounts			
ı	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		N
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		N
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			
		5c		
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a		N
	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
	Organizations that may receive deductible contributions under section 170(c).			
	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to			
	file Form 8282?	7c		
	If "Yes," indicate the number of Forms 8282 filed during the year			
	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year?	8		
	Sponsoring organizations maintaining donor advised funds.			
	Did the organization make any taxable distributions under section 4966?	9a		
	Did the organization make a distribution to a donor, donor advisor, or related person?	9b		
	Section 501(c)(7) organizations. Enter			
	Initiation fees and capital contributions included on Part VIII, line 12 10a			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
	Section 501(c)(12) organizations. Enter			
	Gross income from members or shareholders			
)	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)			
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
	Section 501(c)(29) qualified nonprofit health insurance issuers.	1		
	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O	13a		
,	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans			
	Enter the amount of reserves on hand			
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		N
	If "Yes " has it filed a Form 720 to report these payments? If "No " provide an explanation in Schedule 0	14h		

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Yes No No No No No No No N		ection A. Governing Body and Management					
Year 15 15 15 15 15 15 15 1						Yes	No
If there are material differences in voting rights among members of the governing body and gelegated broad authority to an executive committee or similar committee, explain in Schedule 0 b. Enter the number of voting members included in line 1a, above, who are independent 10 Did any afficer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee 5 10 Did the organization of officers, directors or trustees, or key employees to a management company or other person? 2 Did the organization make any significant changes to its governing documents since the prior form 930 was filed? 5 Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? 6 Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? 5 Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? 8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following a The governing body? 8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following a The governing body? 9 Is there any officer, director, route, or key employee listed in Part VII, Section A, who cannot be reached at the year by the following a The governing body? 9 Is there any officer, director, route, or key employee is and procedures governing the activities of such hapters, affiliates, and branches to ensure their operations are consistent with the organization have with a member of the form? 10 Did the organization have a written whistlellower policy? 110 Did the organization	1a		1a	15			
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employees to a management company or other person? 3 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 4 Did the organization become aware during the year of a significant diversion of the organization's assets? 5 Did the organization become aware during the year of a significant diversion of the organization's assets? 6 Did the organization have members or stockholders? 7 Did the organization have members of stockholders? 8 Did the organization have members of the organization reserved to (or subject to approval by) members, stockholders, or presons other than the governing body? 8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following 8 The governing body? 8 Did the organization on the properties of the governing body? 8 Did the organization on the properties of the governing body? 8 Did the organization and the governing body? 8 Did the organization have incompleted on the half of the governing body? 8 Did the organization have with authority to act on behalf of the governing body? 8 Did the organization have with authority to act on behalf of the governing body? 8 Did the organization have with authority to act on behalf of the governing body? 9 Did the organization have withing provide the names and addresses in Schedule O. 10 Did the organization have withing provide the names and addresses in Schedule O. 10 Did the organization have a written policies and procedures governing the activities of such chapters, affiliates? 10 Did the organization have a written policies and procedures governing the activities of such chapters, affiliates? 10 Did the organization have a written policies a		If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee					
Section B. Policies (This Section B requests information and procedures governing the activities of such chapters, affiliates? Section B. Policies (This Section B requests information and procedures governing the activities of such chapters, affiliates? Did the organization have incompanies to be such their operations are consistently mentor and enforce compliance with the organization have a written conflict of interest policy? If No. 90 to the organization have a written conflict of interest policy? If No. 90 to the organization have a written conflict of interest policy? If No. 90 to the organization have a written of consistently monitor and enforce compliance with the policy? If No. 90 to the organization requisition have a written document retention and destruction policy? Did the organization contemporation of the organization have in the organization of the organization have a written organization of the organization of the organization of the organization of the organization have a written organization of the organization of the organization have a written organization of the organization of the organization have a written organization of the organization of the organization of the organization have a written organization of the organization of the organ	b		1b	11			
### Supervision of officers, directors or trustees, or key employees to a management company or other person? ### Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? ### Did the organization become aware during the year of a significant diversion of the organization is assets? ### Did the organization have members or stockholders? ### Did the organization have members or stockholders? ### Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? ### Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or presons other than the governing body? ### Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or presons other than the governing body? ### Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or presons other than the governing body? ### Bid Hard Hard Hard Hard Hard Hard Hard Har	2			relationship with any	2		No
4 No 5 Did the organization make any significant changes to its governing documents since the prior Form 990 was field? 5 Did the organization become aware during the year of a significant diversion of the organization's assets? 5 No 6 Did the organization have members or stockholders? 7 Did the organization have members or stockholders? 8 Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? 9 Let a few any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? 8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following 9 The governing body? 8 Each committee with authority to act on behalf of the governing body? 9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses in Schedule O. Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) 10a Did the organization have local chapters, branches, or affiliates? 10b If "Yes," did the organization have written oplicies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization by before filing the form? 10b Udre officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 10c Did the organization have a written conflict of interest policy? If 'Wo," got line 13 10d the organization have a written document retention and destruction policy? If 'Yes," describe in Schedule O how this was done 11c Did the organization have a written document retention and destruction policy? 11d Yes 11d Did the organization have a written document retention and destruction of the deliberation	3	, ,	,		3		No
6 Did the organization have members or stockholders? 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? 8 Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? 8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following 8 The governing body? 9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organizations mailing address? If "ves," provide the names and addresses in Schedule O. Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes No. 10a Did the organization have local chapters, branches, or affiliates? 10b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filling the form? 12b Did the organization have a written orallic of interest policy? If "No," go to line 13 Did the organization have a written whistleblower policy? 12b Und the organization have a written whistleblower policy? 13c Yes 13d Yes 13d Yes 14d Yes 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? 15d Yes 15d Did the organization have a written more of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? 15d Yes 15d Yes 15d Of the organization invest in, contribute assets to, or p	4	Did the organization make any significant changes to its governing documents since	-	•	4		No
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Section C. Disclosure	b 11a b 12a c 13 14 15 a b	If "Yes," did the organization have written policies and procedures governing the act affiliates, and branches to ensure their operations are consistent with the organization. Has the organization provided a complete copy of this Form 990 to all members of it the form? Describe in Schedule O the process, if any, used by the organization to review this FD or the organization have a written conflict of interest policy? If "No," go to line 13. Were officers, directors, or trustees, and key employees required to disclose annually rise to conflicts? Did the organization regularly and consistently monitor and enforce compliance with the schedule O how this was done. Did the organization have a written whistleblower policy? Did the organization have a written document retention and destruction policy? Did the process for determining compensation of the following persons include a revindependent persons, comparability data, and contemporaneous substantiation of the The organization's CEO, Executive Director, or top management official. Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions) Did the organization invest in, contribute assets to, or participate in a joint venture of taxable entity during the year?	sivitie on's e s gov form 9 y inte the p ewarre deli	s of such chapters, exempt purposes? erning body before filing	10b 11a 12a 12b 12c 13 14 15a 15b	Yes Yes Yes Yes Yes Yes Yes	No No
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Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you made these available. Check all that apply

☐ Own website ☐ Another's website ☑ Upon request ☐ Other (explain in Schedule O)

- 19 Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization ►MICHAEL J CASTRO CFO 100 FIRST STREET SAN FRANCISCO, CA 94105 (415) 972-8300

Form 990	(2013)	
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Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax year

List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter - 0 - in columns (D), (E), and (F) if no compensation was paid

List all of the organization's current key employees, if any See instructions for definition of "key employee"

List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations

◆ List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(A) Name and Title	(B)	(C) Position (do not check				(D)	(E)	(F) Estimated		
ivarrie and little	Average hours per week (list any hours	more t	:han o on is	one l both	box, an d		i	Reportable compensation from the organization (W-	Reportable compensation from related organizations (W- 2/1099- MISC)	amount of other compensation from the
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	2/1099-MISC)		organization and related organizations
-										
	1	I		_	_	<u> </u>		I		Form 990 (2013)

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and Title	(B) A verage hours per week (list any hours	more t	tion (han c n is l	ne b both	ox, an d	heck unless officer stee)	į	([Repor comper from organiza	rtable nsation i the	(E) Reportable compensation from related organizations (W-	am	(F) Estima ount o mpens from t	ted f other ation
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Key employee	Highest compensated employee	Former	2/1099	-MISC)	2/1099-MISC)		anızatı relate ganıza	I .
1b Sub-Total							>						
c Total from continuation sheets	s to Part VII, S	ection A	٠.		•		F		24 760 601	205 224			1 522 716
d Total (add lines 1b and 1c) .2 Total number of individuals (ind	· · · ·	· ·	to the	se l	Iste	d abov	e) w		24,760,601 				1,523,716
\$100,000 of reportable compe						u ubov	c, w	110 1000140	d more cr				
												Yes	No
3 Did the organization list any fo on line 1a? <i>If "Yes," complete So</i>					key	emplo	yee,	, or highes	t compen	sated employee			
4 For any individual listed on line					• mpe	nsatio	· n and	d other co	mpensati	on from the	3	Yes	
organization and related organi											4	Yes	
5 Did any person listed on line 1a	a receive or acc	rue cor	npen:	- satı	- on fr	om an	unr unr	elated org	anızatıon	or individual for	-	res	
services rendered to the organ	ızatıon? <i>If "Ye</i> s,	," compl	ete S	ched	ule J	for su	ch pe	erson .		[5		No
Section B. Independent Co	ntractors												
1 Complete this table for your fiv compensation from the organiz												x vear	
	(A) ame and business a						, , -			(B) cription of services		(C Comper)
ORACLE CORPORATION 12320 ORACLE BLVD			921							MAINTENANCE		•	,568,098
HP ENTERPRISE SERVICES LLC PO BOX 8484		4								IG SERVICES			,077,534
	ATALYST360 LLC 4 WALNUT GROVE DR HORSHAM PA 19044 CONSULTING SERVICES 5,072,37 P CORPORATION DEPT LA 23670 PASADENA CA 91185 CONSULTING SERVICES 4,151,03								,072,372 ,151,032				
IBM PO BOX 676623 DALLAS TX 75267										MAINTENANCE	\top		,945,061
Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization \rightarrow 72													

art VIII			or Revenue ule O contains a respo	nse or note to any li	(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections
1	.a	Federated cam	paigns 1a					512-514
			ies 1b					
וים מו		·	ents 1c					
<u> </u>	d	_	zations 1d					
5 <u>E</u>	e	Government grant						
continutions, oilts, orants and Other Similar Amounts	_	_	ons, gifts, grants, and 1f		ļ			
her	•	sımılar amounts no	ot included above		ļ			
continuations, ones, oranis and Other Similar Amounts	g	Noncash contribute 1a-1f \$	ons included in lines					
ang	h	Total. Add lines	s 1 a - 1 f					
<u>a</u>				Business Code				
Program Service Revenue	2a	PROFESSIONAL SE	_		3,675,740,469	3,675,740,469		
<u>æ</u>	b	FEES & CONTRACT	TS FROM GOVERNMENT		1,041,908,044	1,041,908,044		
جرد	c d							
<u> </u>	u e							
	f	All other progra	am service revenue					
<u>δ</u>	g	Total Add lines	s 2a-2f	L	4,717,648,513			
3	_	Investment inc	ome (ıncludıng dıvıden	ds, interest,		17 241 021		
4	4		ar amounts) stment of tax-exempt bond		17,241,921	17,241,921		
5	_		· · · · · · · · ·	· · · · ·				
			(ı) Real	(II) Personal				
		Gross rents						
	b	Less rental expenses						
	C	Rental income or (loss)						
	d	Net rental inco	me or (loss) (i) Securities					
7	7a	Gross amount		(II) O ther				
		from sales of assets other	13,313,946					
	b	than inventory Less cost or	12.474.640					
		other basis and sales expenses	13,474,619					
	c d	Gain or (loss)	-160,673		-160,673	-160,673		
			from fundraising		,	,		
ש		events (not inc						
			s reported on line 1c)					
		See Part IV, lir	ne 18 a					
<u> </u>	b	Less direct ex	penses b					
5			(loss) from fundraising	events 🛌				
9	9a		from gaming activities ne 19					
			a					
			penses b	Lutio C				
		Gross sales of	(loss) from gaming acti inventory, less	vicies				
		returns and allo	owances .					
	ь	less costofa	oods sold b					
			(loss) from sales of inv	entory 🛌				
		Miscellaneou		Business Code				
11	La	INCOME/LOSS SUBSIDIARIE			22,243,099	22,243,099		
	b	MANAGEMENT			2,020,274	2,020,274		
	С	MISC INCOME	<u> </u>		2,013,054	2,013,054		
	d	All other reven			-60,508,244	-60,508,244		
'	е	Total. Add lines	s 11a-11d	🕨	-34,231,817			
12	2	Total revenue.	See Instructions .	🕨	4,700,497,944	4,700,497,944	0	

Part IX Statement of Functional Expenses

ection 501(c)(3) and 501(c)(4)	organizations must complete all columns	All other organizations must complete column (A)

	Check if Schedule O contains a response or note to any line in this				
	ot include amounts reported on lines 6b, b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and organizations in the United States See Part IV, line 21	960,245	960,245		
2	Grants and other assistance to individuals in the United States See Part IV, line 22	422,500	422,500		
3	Grants and other assistance to governments, organizations, and individuals outside the United States See Part IV, lines 15 and 16		,		
4	Benefits paid to or for members	4,139,632,023	4,139,632,023		
5	Compensation of current officers, directors, trustees, and key employees	28,697,385		28,697,385	
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$				
7	Other salaries and wages	174,183,740	127,280,215	46,903,525	
8	Pension plan accruals and contributions (include section $401(k)$ and $403(b)$ employer contributions)	16,937,923	16,937,923		
9	Other employee benefits	38,490,028	36,135,722	2,354,306	
10	Payroll taxes	11,287,412	10,121,603	1,165,809	
11	Fees for services (non-employees)				
а	Management				
b	Legal	2,742,110	917,190	1,824,920	
c	Accounting	1,549,932	486,657	1,063,275	
d	Lobbying				
e	Professional fundraising services See Part IV, line 17				
f	Investment management fees	301,234	301,234		
g	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)				
12	Advertising and promotion	3,688,367	3,568,672	119,695	
13	Office expenses	25,849,381	25,466,969	382,412	
14	Information technology	36,061,321	36,019,919	41,402	
15	Royalties	9,615,599	9,377,225	238,374	
16	Occupancy	20,773,426	19,052,794	1,720,632	
17	Travel	4,766,278	3,485,716	1,280,562	
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	766,522	488,220	278,302	
20	Interest	139,355	139,355		
21	Payments to affiliates	2,171,162	2,157,812	13,350	
22	Depreciation, depletion, and amortization	30,438,314	30,106,579	331,735	
23	Insurance	928,759		928,759	
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
а	BROKER FEES	38,981,781	38,981,781		
b	CONSULTANT FEES	23,343,217	21,368,513	1,974,704	
c	OUTSIDE SERVICES	12,708,476	12,210,853	497,623	
d	ALL OTHER EXPENSES	-17,342,638	-11,898,424	-5,444,214	
е	All other expenses				
25	Total functional expenses. Add lines 1 through 24e	4,608,093,852	4,523,721,296	84,372,556	0
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation Check here ► ☐ if following SOP 98-2 (ASC 958-720)				-m 990 (2013)

art X	Balance Sheet
	Chack if Cahadula O

284-bnor-interest-bearing 278-802-504 1 180,821.6 2 Savings and temporary cash investments 61,902,155 2 64,161.5 3 Pledges and grants receivable, net 285,577,097 4 291,001.4 4 Accounts receivable, net 285,577,097 4 291,001.4 5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule 5 6 Loans and other receivables from other disqualified persons (as defined under section 4958 (f)(1)), persons described in section 4958 (c)(3)(8), and contributing employers and appoints of section 50 (c) (59) voluntary employees beneficiary organizations (see instructions) Complete Part II of Schedule 6 6 7 7 7 7 7 7 7 7			Check if Schedule O contains a response or note to any line in this P		(A)	· ·	(B)
2 Savings and temporary cash investments 81,902,165 2 84,161,63 3 Pledges and grants receivable, net 3 3 4 Accounts receivable, net 3 291,051,4 5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees (Complete Part II of Schedule L 5 6 Loans and other receivables from other disqualified persons (as defined under section 4958(f(13)), persons described in section 4958(f(13)), and contributing employees and sponsoring organizations of section 501 (c)(9) voluntary employees beneficiary organizations (See instructions) Complete Part II of Schedule L 6 7 Notes and loans receivable, net 55,750,000 7 65,750,000 8 Inventiones for sale or use 14,937,697 9 10,216,6 9 Prepaid expenses and deferred charges 100 100 285,750,769 100 296,750,769 100 296,750,769 10 Loans accumulated depreciation 100 285,750,769 100 296,750,769	1						End of year
3 Pledges and grants receivable, net 4 Accounts receivable, net 5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees Complete Part II of Schedule L 6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(11)), persons described in section 4958(c)(31(8), and contributing employers and sponsoring organizations of section 50 (1(9)) voluntary employees' beneficiary organizations (See instructions) Complete Part II of Schedule L 7 Notes and loans receivable, net 8 Inventiones for sale or use 9 Prepaid expenses and deferred charges 110a Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D 10b Less accomulated depreciation 11 Investments—publicly traded secundes 12 Investments—publicly traded secundes 13 Investments—publicly traded secundes 14 Intargible assets 15 Other assets See Part IV, line 11 16 Total assets. Add lines 1 through 15 (must equal line 34) 17 Accounts payable and accrued expenses 18 Grants payable 19 Deferred revenue 10 Tax-exempt bond liabilities 10 Tax-exempt bond liabilities 10 Lace Add lines 1 through 15 (must equal line 34) 10 Total assets. Add lines 1 through 15 (must equal line 34) 11 Escrow or custodial account liability Complete Part IV of Schedule D 12 Lace Add lines 1 through 15 (must equal line 34) 13 Secured mortgages and notes payable to unrelated third parties 14 Intargial assets 15 Total assets. Add lines 17 through 25 (more than 15 through 25 (more than 25 through 25 (m			-		· · · · ·		183,621,640
4 Accounts receivable, net 5 Loans and other receivables from current and former officers, directors, trustees, key employees, and impliest compensated employees Complete Part II of Schedule L 6 Loans and other receivables from other disqualified persons (as defined under section 49558(FLI)), persons described in section 4958(FLI)3(B), and contributing employers and sponsoring organizations of section 501c(JS) voluntary employees beneficiary organizations (see maturetions) Complete Part II of Schedule L 7 Notes and loans receivable, net					81,802,158		64,161,919
Second		3				3	
Rever employees, and highest compensated employees. Complete Part II of Schedule L S					285,577,097	4	291,061,448
### section 4958(f)(1), persons described in section 4958(c)(3)(8), and contributing employers and sponsoring organizations of section 501c(c)(9) voluntary employees beneficiary organizations (see instructions) Complete Part II of Schedule L 7 Notes and loans receivable, net		5	key employees, and highest compensated employees Complete Par	t II of		5	
9 Prepaid expenses and deferred charges 10a Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D 10b Less accumulated depreciation 10c 238,129,743 11 Investments—publicity traded securities 12 Investments—program-related See Part IV, line 11 13 Investments—program-related See Part IV, line 11 14 Intangible assets 15 Other assets See Part IV, line 11 16 Total assets. Add lines 11 through 15 (must equal line 34) 17 Accounts payable and accrued expenses 18 Grants payable 19 Deferred revenue 20 Tax-exempt bond liabilities 21 Escrow or custodial account liability Complete Part IV of Schedule D 22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L 22 Secured mortgages and notes payable to unrelated third parties 23 Other liabilities (including federal income tax, payables to related third parties 24 Unsecured notes and loans payable to unrelated third parties 25 Other liabilities (including federal income tax, payables to related third parties 26 Total liabilities. Add lines 17 through 25 27 Total liabilities. Add lines 17 through 25 28 Temporarily restricted net assets 29 Permanently restricted net assets 30 Capital stock or trust principal, or current funds 30 Capital stock or trust principal, or current funds 31 Paid-in or capital surplus, or land, building or equipment fund 32 Retained earnings, endowment, accumulated income, or other funds 33 Faid-in or capital surplus, or land, building or equipment fund 34 Oranizations that do not follow SFAS 117 (ASC 958), check here ▶ 7 and complete lines 27 through 29, and lines 33 and 34. 37 Retained earnings, endowment, accumulated income, or other funds 39 Gapital stock or trust principal, or current funds 30 Capital stock or trust principal, or current funds 31 Paid-in	ts	6	section $4958(f)(1)$), persons described in section $4958(c)(3)(B)$, an employers and sponsoring organizations of section $501(c)(9)$ volunt	d contributing ary employees'			
9 Prepaid expenses and deferred charges 10a Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D 10b Less accumulated depreciation 10c 238,129,743 11 Investments—publicity traded securities 12 Investments—program-related See Part IV, line 11 13 Investments—program-related See Part IV, line 11 14 Intangible assets 15 Other assets See Part IV, line 11 16 Total assets. Add lines 11 through 15 (must equal line 34) 17 Accounts payable and accrued expenses 18 Grants payable 19 Deferred revenue 20 Tax-exempt bond liabilities 21 Escrow or custodial account liability Complete Part IV of Schedule D 22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L 22 Secured mortgages and notes payable to unrelated third parties 23 Other liabilities (including federal income tax, payables to related third parties 24 Unsecured notes and loans payable to unrelated third parties 25 Other liabilities (including federal income tax, payables to related third parties 26 Total liabilities. Add lines 17 through 25 27 Total liabilities. Add lines 17 through 25 28 Temporarily restricted net assets 29 Permanently restricted net assets 30 Capital stock or trust principal, or current funds 30 Capital stock or trust principal, or current funds 31 Paid-in or capital surplus, or land, building or equipment fund 32 Retained earnings, endowment, accumulated income, or other funds 33 Faid-in or capital surplus, or land, building or equipment fund 34 Oranizations that do not follow SFAS 117 (ASC 958), check here ▶ 7 and complete lines 27 through 29, and lines 33 and 34. 37 Retained earnings, endowment, accumulated income, or other funds 39 Gapital stock or trust principal, or current funds 30 Capital stock or trust principal, or current funds 31 Paid-in	Se	_			55 750 000	-	05.750.000
9 Prepaid expenses and deferred charges Land, buildings, and equipment cost or other basis Complete Part IV of Schedule D b Less accumulated depreciation 10 233,129,743 11 Investments—publicly traded securities 12 Investments—publicly traded securities 13 Investments—program-related See Part IV, line 11 14 Intangible assets 15 Other assets See Part IV, line 11 16 Total assets. Add lines 1 through 15 (must equal line 34) 17 Accounts payable and accrued expenses 18 Grants payable 19 Deferred revenue 20 Tax-exempt bond liabilities 21 Escrow or custodial account liability. Complete Part IV of Schedule D 21 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L 21 Unsecured notes and loans payable to unrelated third parties 22 Office I liabilities. Add lines 17 through 25 (273,548,7) 25 Other liabilities. Add lines 17 through 25 (273,548,7) 26 Total liabilities. Add lines 17 through 25 (273,548,7) 27 Total liabilities. Add lines 17 through 25 (273,548,7) 28 Temporarily restricted net assets 29 Permanently restricted net assets 29 Permanently restricted net assets 29 Permanently restricted net assets 30 Capital stock or trust principal, or current funds 30 Capital stock or trust principal, or current funds 31 Paid-in or capital surplus, or land, building or equipment fund 32 Capital stock or trust principal, or current funds 33 Capital stock or fund balances 34 Other funds assets or fund balances 35 Other funds assets or fund balances 36 Other funds assets 37 Other funds assets 38 Organizations that do not follow SFAS 117 (ASC 958), check here F and complete 18 Organizations that do not follow funds or equipment fund 30 Capital stock or trust principal, or current funds 31 Paid-in or capital surplus, or land, building or equipment fund 32 Capital stock or fund balances 33 Other funds balances 34 Other funds assets 35 Other funds assets 36 Other funds assets 37 Other funds assets 38 Other fund	As				55,750,000		65,750,000
10a Land, buildings, and equipment cost or other basis Complete Part VI of Schedule D b Less accumulated depreciation					44.007.007		40.040.004
b Less accumulated depreciation 10b 283,129,743 293,851,867 10c 236,224,6 11 Investments—publicly traded securities 332,092,503 11 592,782,8 12 Investments—other securities See Part IV, line 11 57,440,855 12 79,883,8 13 Investments—program-related See Part IV, line 11 57,440,855 12 79,883,8 13 Investments—program-related See Part IV, line 11 37,852,077 15 37,486,5 15 Other assets See Part IV, line 11 37,852,077 15 37,486,5 15 Other assets See Part IV, line 11 37,852,077 15 37,486,5 17 Accounts payable and accrued expenses 556,497,074 17 544,789,2 18 Grants payable — \$18 Grants payable — \$20 Tax-exempt bond liabilities — \$21 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule D. 21 Unsecured notes and loans payable to unrelated third parties — \$23 Secured mortgages and notes payable to unrelated third parties — \$24 Unsecured notes and loans payable to unrelated third parties — \$24 Unsecured notes and loans payable to unrelated third parties — \$25 Total liabilities (including federal income tax, payables to related third parties — \$28 Organizations that follow SFAS 117 (ASC 958), check here ▶ □ and complete lines 27 through 29, and lines 33 and 34. Unrestricted net assets — \$27 Unrestricted net assets — \$28 Temporanity restricted net assets — \$28 Temp			Land, buildings, and equipment cost or other basis		14,937,697	9	18,216,631
11 Investments—publicly traded securities		h	· · · · · · · · · · · · · · · · · · ·		293.851.867	10c	236,224,671
12 Investments—other securities See Part IV, line 11					, ,		592,782,937
13 Investments—program-related See Part IV, line 11					· ' '		79,683,953
14 Intangible assets			·		51,110,000		10,000,000
15 Other assets See Part IV, line 11					6 295 206		6,295,206
16 Total assets. Add lines 1 through 15 (must equal line 34)							37,486,962
17 Accounts payable and accrued expenses							
18 Grants payable							
19 Deferred revenue					000,407,074		044,700,200
Tax-exempt bond liabilities					32 028 619	-	66 180 204
21 Escrow or custodial account liability Complete Part IV of Schedule D					32,323,313		00,100,201
Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L	_						
Unsecured notes and loans payable to unrelated third parties Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D	<u>.</u>		Loans and other payables to current and former officers, directors, tr			21	
Unsecured notes and loans payable to unrelated third parties Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D	졒					22	
24 Unsecured notes and loans payable to unrelated third parties	ï	23				23	
25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D		24				24	
26 Total liabilities. Add lines 17 through 25		25	Other liabilities (including federal income tax, payables to related th	ırd partıes,			
Organizations that follow SFAS 117 (ASC 958), check here F and complete lines 27 through 29, and lines 33 and 34. 27 Unrestricted net assets					298,067,284	25	273,548,716
lines 27 through 29, and lines 33 and 34. 27 Unrestricted net assets		26			886,592,977	26	884,498,179
33 Total net assets or fund balances	S S		•	l complete			
33 Total net assets or fund balances	ğ	27				27	
33 Total net assets or fund balances	<u>ଅ</u>						
33 Total net assets or fund balances	20		· · · · ·				
33 Total net assets or fund balances	. Fund	23	Organizations that do not follow SFAS 117 (ASC 958), check here			23	
33 Total net assets or fund balances	ō	30	· -		n	30	0
33 Total net assets or fund balances	g						0
33 Total net assets or fund balances	5 S.						690,787,188
34 Total liabilities and net assets/fund balances			· · · · · · · · · · · · · · · · · · ·				690,787,188
	Ž	34	Total liabilities and net assets/fund balances		1,444,091,984	34	1,575,285,367

Par	Reconcilliation of Net Assets Check if Schedule O contains a response or note to any line in this Part XI				F
	<u> </u>				
1	Total revenue (must equal Part VIII, column (A), line 12)	. 1		4,700,4	197,944
2	Total expenses (must equal Part IX, column (A), line 25)	. 2		4,608,0	093,852
3	Revenue less expenses Subtract line 2 from line 1	. 3		92,4	404,092
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) \cdot .	4		557,	199,007
5	Net unrealized gains (losses) on investments	. 5		24,0	081,844
6	Donated services and use of facilities	. 6			
7	Investment expenses	7			
8	Prior period adjustments	. 8			
9	Other changes in net assets or fund balances (explain in Schedule O)	. 9		16,8	302,245
10	Net assets or fund balances at end of year Combine lines 3 through 9 (must equal Part X, line 33 column (B))	, 10		690,	787,188
Par	rt XII Financial Statements and Reporting	<u> </u>			
	Check if Schedule O contains a response or note to any line in this Part XII				. Г
				Yes	No
1	Accounting method used to prepare the Form 990 Cash Accrual Other If the organization changed its method of accounting from a prior year or checked "Other," explain Schedule O	n in			
2a	a Were the organization's financial statements compiled or reviewed by an independent accountant?	>	2a		No
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled a separate basis, consolidated basis, or both	l or reviewed or	1		
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	Yes	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited of basis, consolidated basis, or both	on a separate			
	Separate basis Consolidated basis Both consolidated and separate basis				
С	If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for audit, review, or compilation of its financial statements and selection of an independent accountai		e 2c	Yes	
	If the organization changed either its oversight process or selection process during the tax year, Schedule O	explain in			
3 a	As a result of a federal award, was the organization required to undergo an audit or audits as set for Single Audit Act and OMB Circular A-133?	orth in the	3a		No
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not under required audit or audits, explain why in Schedule O and describe any steps taken to undergo such		3b		

Software ID: Software Version:

EIN: 94-1461312

Name: DELTA DENTAL OF CALIFORNIA

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Compensated Employees, and Inde				ıı u	316	cs, r	ce y		lest	
(A) Name and Title	(B) A verage hours per week (list any hours	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)			;	(D) Reportable compensation from the organization (W-	(E) Reportable compensation from related organizations (W-	(F) Estimated amount of other compensation from the		
	for related organizations below dotted line)	Individual trustee or director	Institutional Trustee				Former	2/1099-MISC)	2/1099-MISC)	organization and related organizations
			ě.			ated				
ANDREW J REID FIRST VICE CHAIRMAN/DIRECTOR	2 00	×						132,138	0	0
BARBARA J BURGEL DIRECTOR	1 00	х						66,000	0	0
BEVERLY A KODAMA DDS DIRECTOR	1 00	х						68,189	0	0
CORAGENE I SAVIO DDS	1 00	х						66,225	0	0
DEVANG M GANDHI DDS	1 00	×						122,000	0	0
DOUGLAS D CASSAT DDS	1 00	х						66,000	0	0
DIRECTOR GLEN F BERGERT	2 00							·		
DIRECTOR GREGORY D KAPLAN DDS	1 00 1 00	X						103,907	30,206	0
DIRECTOR		Х						33,000	0	0
JO BONITA RAINS DIRECTOR	1 00	×						66,000	0	0
LYNN L FRANZOI DIRECTOR	1 00	х						66,000	0	0
RENUKA BECKY P PATEL	1 00	х						84,163	0	0
DIRECTOR ROY GONELLA	1 00	х						64,000	0	0
DIRECTOR STEPHEN R PICKERING DDS	1 00	х						89,000	0	0
SECOND VICE CHAIRMAN/DIRECTOR STEVEN F MCCANN	2 00	х						144,174	0	0
CHAIRMAN OF THE BOARD/DIRECTOR STEVEN W VOSS	1 00									
DIRECTOR TERRY A O'TOOLE	2 00	X						43,342	0	0
TREASURER/DIRECTOR THOMAS A ZIMMERMAN		×						136,484	0	0
DIRECTOR	2 00	х						78,000	0	0
GARY D RADINE PRESIDENT/CEO	48 00 12 00			x				6,058,064	0	92,378
ANTHONY S BARTH EXE VICE PRES /COO	40 00 10 00			х				1,771,842	0	607,191
MICHAEL J CASTRO	40 00			х				1,264,357	0	543,005
EXE VICE PRES /CFO PATRICK S STEELE	10 00 40 00			х				1,178,273	0	1,204,354
EXE VICE PRES /CIO CHARLES LAMONT	10 00 40 00			X				1,255,769	0	64,803
EXE VICE PRES /CLO BELINDA MARTINEZ	10 00 40 00			x						
SR VICE PRES NILESH C PATEL	10 00 40 00							863,468	0	166,623
SR VICE PRES ALICIA WEBER	10 00 40 00			Х				818,216	0	36,782
SR VICE PRES	10 00			Х				726,496	0	115,513

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Compensated Employees, and Independent Contractors										
(A) Name and Title	(B) A verage hours per week (list any hours for related	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)				(D) Reportable compensation from the organization (W- 2/1099-MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and		
	organizations below dotted line)	Individual trustee or director	Institutional Trustee	Officei	Ke) emplojee	Highest compensated employee	Former	2/1099-14130/	2/1099-14130)	related organizations
RICK R DOERING	40 00			Х				714,253	0	87,172
SR VICE PRES MICHAEL HANKINSON	10 00									
SR VICE PRES /LEGAL OFFICER	10 00			Х				359,320	175,125	63,959
PATRICK HENRY SR VICE PRES	50 00 0 00			х				495,926	0	51,931
KEVIN JACKSON	40 00			х				518,644	0	73,392
GRP VICE PRES STEPHEN ADAMSON	10 00 40 00									
VICE PRES	10 00			Х				412,564	0	46,320
JEFFREY M ALBUM VICE PRES	40 00 10 00			х				390,742	0	73,496
TERRI ANDERSON VICE PRES	40 00			х				361,144	0	119,503
DANIEL CROLEY VICE PRES	40 00			х				343,892	0	50,914
EVA HOFFMAN	10 00			x				347,804	0	48,887
VICE PRES J DOUGLAS KONOVALOFF	10 00 50 00									
VICE PRES	0 00			X				268,242	0	229,895
GARRETT LEAF VICE PRES	40 00 10 00			х				439,121	o	67,828
THOMAS LEIBOWITZ VICE PRES	40 00			х				340,663	0	51,972
HARI MAKKALA	10 00			х				460,206	0	30,494
VICE PRES JAMAL NASR	10 00 40 00									
VICE PRES	10 00			X				370,125	0	68,352
MOHAMMADREZA NAVID VICE PRES	50 00			х				434,831	0	44,872
DUANE PROFEIT VICE PRES	40 00 10 00			х				338,309	0	124,169
TOM WONG	40 00			х				428,753	0	79,629
JOHN YAMAMOTO	10 00			x				321,855	0	47,479
VICE PRES JOSEPH RUIZ	10 00 50 00	-						321,633	0	47,479
VICE PRES	0 00			Х				123,739	0	10,728
CARLA ANGULO SALES ACCOUNT EXECUTIVE	50 00					x		279,025	0	64,489
ELISE POMERANTZ-WATZKA	40 00					х		258,833	0	85,522
DIRECTOR COMPENSATION & BENEFITS MELISSA GEE	0 00					х		258,446	0	43,549
DIRECTOR & CORPORATE COUNSELING - MANAGING ROSEMARIE MCKAY	0 00					X		261,814	0	57,333
SALES ACCOUNT EXECUTIVE STEPHEN LOWRY	0 00 50 00							201,014	0	31,333
DIRECTOR SALES	0 00					Х		308,725	0	71,182
ROBERT G BECKER CONSULTANT/FORMER OFFICER	50 00						x	230,250	0	0
	-				•	*	-		-	

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

0 00

CONSULTANT/FORMER OFFICER

(A)	(B)			(C)				(D)	(E)	(F)	Т
Name and Title	Average hours per week (list	Posit more the persoi	nan ò	ne bo	ox, u	nless		Reportable compensation from the	Reportable compensation from related	Estimated amount of other compensation	
	any hours for related organizations below dotted line)	a Individual trustae or director		ctor/t	trust Kej en	ee)	Former	organization (W- 2/1099-MISC)	organizations (W- 2/1099-MISC)	from the organization and related organizations	
MICHAEL B KAUFMANN	50 00						х	328,268	0	0	J

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DLN: 93493316006114

OMB No 1545-0047

SCHEDULE D

(Form 990)

Department of the Treasury

Supplemental Financial Statements

► Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b ▶ Attach to Form 990. ▶ See separate instructions. ▶ Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public

idi Neveride Service		Inspection
ame of the organization ELTA DENTAL OF CALIFORNIA		Employer identification number 94-1461312
organizations Maintaining organization answered "Yes" t		lar Funds or Accounts. Complete if th
	(a) Donor advised funds	(b) Funds and other accounts
Total number at end of year		
Aggregate contributions to (during year)		
Aggregate grants from (during year)		
Aggregate value at end of year		
_	l donor advisors in writing that the assets held oject to the organization's exclusive legal conti	
	donors, and donor advisors in writing that grant for the benefit of the donor or donor advisor, o	
	Complete if the organization answered "	Yes" to Form 990, Part IV, line 7.
Preservation of land for public use (e.g. Protection of natural habitat Preservation of open space Complete lines 2a through 2d if the organ	- · ·	n of an historically important land area n of a certified historic structure ion in the form of a conservation
easement on the last day of the tax year		
		Held at the End of the Year
Total number of conservation easements		2a
Total acreage restricted by conservation		2b
Number of conservation easements on a	, ,	2c
historic structure listed in the National Re		
Number of conservation easements modified the tax year -	fied, transferred, released, extinguished, or ter	minated by the organization during
Number of states where property subject	to conservation easement is located 🛌	
Does the organization have a written police enforcement of the conservation easemer	cy regarding the periodic monitoring, inspectionts it holds?	n, handling of violations, and Yes No
Staff and volunteer hours devoted to mon	itoring, inspecting, and enforcing conservation	easements during the year
A mount of expenses incurred in monitorin	ng, inspecting, and enforcing conservation easo	ements during the year
Does each conservation easement report and section 170(h)(4)(B)(II)?	ed on line 2(d) above satisfy the requirements	of section 170(h)(4)(B)(i)
	on reports conservation easements in its rever the text of the footnote to the organization's fir ation easements	
	Collections of Art, Historical Treasunswered "Yes" to Form 990, Part IV, line	
works of art, historical treasures, or other	under SFAS 116 (ASC 958), not to report in its r similar assets held for public exhibition, educ the footnote to its financial statements that de	ation, or research in furtherance of public
	under SFAS 116 (ASC 958), to report in its re- r similar assets held for public exhibition, educ lating to these items	
(i) Revenues included in Form 990, Part	VIII, line 1	▶ \$
(ii) Assets included in Form 990, Part X		<u> </u>
If the organization received or held works	of art, historical treasures, or other similar as under SFAS 116 (ASC 958) relating to these	sets for financial gain, provide the
Revenues included in Form 990, Part VII	I, line 1	► \$
Assets included in Form 990 Part Y		l=- Φ

Par	4 💵 Organizations Maintaining Co	<u>ilections of Art,</u>	<u>, піў</u>	LOFI	cai iiea:	suics, oi c	,,,,,,	· Oiiiiiiai A	<u> 55e</u>	. 3 (CO)	<u>itinuea)</u>
3	Using the organization's acquisition, access collection items (check all that apply)	on, and other record	ds, ch	ieck	any of the f	following that	are a	significant us	se of i	ts	
а	Public exhibition		d	Γ	Loan or e	xchange prog	rams				
b	Scholarly research		e	Γ	Other						
С	Preservation for future generations										
4	Provide a description of the organization's co Part XIII	illections and explai	ın hov	v the	y further th	e organizatior	ı's ex	cempt purpose	e in		
5	During the year, did the organization solicit of assets to be sold to raise funds rather than t							nılar	Гγ	'es	┌ No
Par	t IV Escrow and Custodial Arrang Part IV, line 9, or reported an an					ion answere	d "Y	es" to Form	990,		
1a	Is the organization an agent, trustee, custod included on Form 990, Part X?	ıan or other ınterme	diary	for c	ontribution	s or other ass	ets	not	Γ Y	'es	┌ No
b	If "Yes," explain the arrangement in Part XII	I and complete the	follow	ving t	able	_					
								A	mou	nt	
С	Beginning balance						1c				
d	Additions during the year						1d				
e	Distributions during the year						1e				
f	Ending balance						1f				
2a	Did the organization include an amount on Fo	rm 990, Part X, line	e 21?						Γ Υ	'es	┌ No
b	If "Yes," explain the arrangement in Part XII	I Check here if the	expla	anatı	on has bee	n provided in l	Part	XIII			Γ
Pa	rt V Endowment Funds. Complete										
	Barran a faran kalana	(a)Current year	(b)	Prior	year b (o	c)Two years back	(d)	Three years back	(e)	our ye	ars back
1a	Beginning of year balance						+				
b	Contributions						+				
С	Net investment earnings, gams, and losses										
d	Grants or scholarships						_				
е	Other expenditures for facilities and programs										
f	Administrative expenses						+				
g	End of year balance						+				
2	Provide the estimated percentage of the curi	ent vear end halanc	e (lin	e 1 a	column (a	1) held as					
٠,	Board designated or quasi-endowment	ent year end baranc	.e (IIII	ery	, coluilii (a)) lielu as					
a											
b	Permanent endowment 🕨										
С	Temporarily restricted endowment ► The percentages in lines 2a, 2b, and 2c show	ıld equal 100%									
За	Are there endowment funds not in the posses		ation t	that	are held an	d administere	d for	the			
Ju	organization by	ision of the organiza	acion (ciiac (are neid dir	a administere	u 101	tile	Γ	Yes	No
	(i) unrelated organizations							3	a(i)		
	(ii) related organizations								ı(ii)		
	If "Yes" to 3a(II), are the related organizatio						•	· · · _	3b		
4	Describe in Part XIII the intended uses of th	e organization's end	aowm			Lbz	-' to	Form 000 I)art I	N lun	_
	+ VI Land Buildings and Equipme	nt Complete if t	ha oi	raan	uzation ar	ICWARAN 'VAC			aıtı		_
	t VI Land, Buildings, and Equipme 11a. See Form 990, Part X, line :		he o	rgan	ization ar	iswered Yes	,	101111 330, 1		· • ,	e
	t VI Land, Buildings, and Equipme 11a. See Form 990, Part X, line 1 Description of property		he oi	(a)	Cost or other	(b) Cost or ot	her	(c) Accumulate			k value
Par	11a. See Form 990, Part X, line		the oi	(a)	Cost or other	(b) Cost or ot	her	(c) Accumulate			
Par	11a. See Form 990, Part X, line : Description of property		the oi	(a)	Cost or other	(b) Cost or ot	her	(c) Accumulate			
Par	11a. See Form 990, Part X, line : Description of property Land		the or	(a)	Cost or other	(b) Cost or ot	ther r)	(c) Accumulate	d ((d) Boo	k value
Par 1a b	11a. See Form 990, Part X, line : Description of property Land		the or	(a)	Cost or other	(b)Cost or ot basis (othe	ther r) ,163	(c) Accumulate depreciation	74	(d) Boo	k value
1a b c d	11a. See Form 990, Part X, line : Description of property Land		the or	(a)	Cost or other	(b)Cost or ot basis (othe	ther r) ,163	(c) Accumulate depreciation	74 86	(d) Boo	k value

Part VII Investments—Other Securities. Co	mplete if the organization a	nnswered 'Yes' to Form 990, Part IV, line 11b.
See Form 990, Part X, line 12. (a) Description of security or category	(b)Book value	(c) Method of valuation
(Including name of security) (1)Financial derivatives		Cost or end-of-year market value
(2)Closely-held equity interests		
(3)Other		
(A) INVESTMENT IN SUBSIDIARIES	79,683,953	С
Total. (Column (b) must equal Form 990, Part X, col (B) line 12)	79,683,953	answered West to Form OOO Part IV line 11e
Part VIII Investments—Program Related. C See Form 990, Part X, line 13.	ompiete ii the organization	answered Yes to Form 990, Part IV, line 11c.
(a) Description of investment	(b) Book value	(c) Method of valuation
		Cost or end-of-year market value
Total. (Column (b) must equal Form 990, Part X, col (B) line 13) Part IX Other Assets. Complete if the organization	an answered 'Ves' to Form 990	Part IV line 11 d See Form 990 Part V line 15
(a) Desc		(b) Book value
Total. (Column (b) must equal Form 990, Part X, col.(B) line	15.)	
Part X Other Liabilities. Complete if the org	anization answered 'Yes' to	Form 990, Part IV, line 11e or 11f. See
Form 990, Part X, line 25. (a) Description of liability	(b) Book value	
Tederal income taxes	(5) Book value	
ACCRUED RETIREMENT BENEFITS	67,239,643	
DEFERRED COMPENSATION PLANS	37,057,433	
GROUP PREFUNDING DEPOSITS	9,286,878	
REFUNDABLE GROUP BALANCES	159,964,762	
Total. (Column (b) must equal Form 990, Part X, col (B) line 25)	273,548,716	
2 Liability for uncertain tax positions In Part VIII provid	to the text of the feetnets to the	organization's financial statements that

Par	Reconciliation of Revenue per Audited Financial Statements With Revenue the organization answered 'Yes' to Form 990, Part IV, line 12a.	per R	eturn Complete if
1	Total revenue, gains, and other support per audited financial statements	1	2,745,742,944
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12		
а	Net unrealized gains on investments		
b	Donated services and use of facilities		
С	Recoveries of prior year grants		
d	Other (Describe in Part XIII)..............2d		
e	Add lines 2a through 2d	2e	0
3	Subtract line 2e from line 1	3	2,745,742,944
4	A mounts included on Form 990, Part VIII, line 12, but not on line $oldsymbol{1}$		
а	Investment expenses not included on Form 990, Part VIII, line 7b . 4a		
b	Other (Describe in Part XIII)		
С	Add lines 4a and 4b	4c	1,954,755,000
5	Total revenue Add lines ${f 3}$ and ${f 4c.}$ (This must equal Form 990, Part I, line 12)	5	4,700,497,944
Par	Reconciliation of Expenses per Audited Financial Statements With Expense if the organization answered 'Yes' to Form 990, Part IV, line 12a.	s per	Return. Complete
1	Total expenses and losses per audited financial statements	1	2,653,338,852
2	Amounts included on line 1 but not on Form 990, Part IX, line 25		
а	Donated services and use of facilities		
b	Prior year adjustments		
c	Other losses		
d	Other (Describe in Part XIII)..............2d		
e	Add lines 2a through 2d	2e	0
3	Subtract line 2e from line 1	3	2,653,338,852
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
а	Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b	Other (Describe in Part XIII)		
С	Add lines 4a and 4b	4c	1,954,755,000
5	Total expenses Add lines 3 and 4c. (This must equal Form 990, Part I, line 18)	5	4,608,093,852
Par	t XIII Supplemental Information		
Part	vide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part IV, lines 1b and 2 t V, line 4, Part X, line 2, Part XI, lines 2d and 4b, and Part XII, lines 2d and 4b Also complete this part t rmation		de any additional
	Return Reference Explanation		
PART	THE COMPANY IS A TAX-EXEMPT ORGANIZATION ORGANIZED UN OF THE INTERNAL REVENUE CODE AND, AS SUCH, NO PROVISION BEEN MADE IN THE FINANCIAL STATEMENTS CURRENT ACCOUN CLARIFIES HOW UNCERTAINTIES IN TAX POSITIONS ARE RECOG FINANCIAL STATEMENTS THE GUIDANCE PRESCRIBES A RECOGN	I FOR I FING G NIZED	NCOME TAXES HAS UIDANCE IN AN ENTITY'S

	CLARIFIES HOW UNCERTAINTIES IN TAX POSITIONS ARE RECOGNIZED IN AN ENTITY'S FINANCIAL STATEMENTS THE GUIDANCE PRESCRIBES A RECOGNITION THRESHOLD AND MEASUREMENT PROCESS FOR TAX POSITIONS TAKEN OR EXPECTED TO BE TAKEN IN A TAX RETURN POSITIONS INCLUDE THOSE WITH RESPECT TO THE COMPANY'S TAX EXEMPT STATUS AND WITH RESPECT TO INCOME TAXES ON UNRELATED BUSINESS INCOME THE COMPANY HAS EVALUATED THE IMPACT OF THE ACCOUNTING PRONOUNCEMENT ON
	POSITIONS TAKEN AND HAS DETERMINED THAT THERE ARE NO IMPACTS ON THE COMPANY'S FINANCIAL STATEMENTS
PART XI, LINE 4B - OTHER ADJUSTMENTS	ADMINISTRATIVE SERVICE CONTRACTS CLAIM REIMBURSEMENT REVENUE
PART XII, LINE 4B - OTHER ADJUSTMENTS	CLAIMS INCURRED FOR ADMINISTRATIVE SERVICE CONTRACTS
	Schedule D (Form 990) 2013

•	<u> </u>	
Part XIII	Supplemental Info	ormation (continued)
Ret	turn Reference	Explanation

Schedule D (Form 990) 2013

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Schedule I

(Form 990)

Department of the Treasury

Internal Revenue Service Name of the organization

Grants and Other Assistance to Organizations, Governments and Individuals in the United States

Complete if the organization answered "Yes," to Form 990, Part IV, line 21 or 22. ► Attach to Form 990

▶ Information about Schedule I (Form 990) and its instructions is at www.irs.gov/form990.

OMB No 1545-0047

Employer identification number

DLN: 93493316006114

Open to Public Inspection

Part I General Information on Grants and Assistance 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants the selection criteria used to award the grants or assistance?	
Part II Grants and Other Assistance to Governments and Organizations in the United States. Complete if the Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional additional actions.	
organization section grant cash valua or government if applicable assistance (book, appra	(g) Description of ation non-cash assistance or assistance, FMV, alsal, ner)
See Additional Data Table	
2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table	.

Enter total number of other organizations listed in the line 1 table

Part III Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

(a)Type of grant or assistance	(b)Number of recipients	(c) A mount of cash grant	(d)A mount of non-cash assistance	(e)Method of valuation (book, FMV, appraisal, other)	(f)Description of non-cash assistance
(1) STUDENT LEADERSHIP AWARDS	65	212,500			
(2) HISPANIC SCHOLARSHIP	21	210,000			

Part IV Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information.

Return Reference

Explanation

PART I, LINE 2

THE ORGANIZATION AWARDS GRANTS FOR PROGRAMS THAT FOSTER DENTAL HEALTH AND EDUCATION THROUGH THESE GRANTS THE ORGANIZATION HELPS FINANCE HEALTH, EDUCATION, AND RESEARCH PROJECTS IN DENTISTRY, HEALTH AND HUMAN SERVICES, AND CIVIC AND COMMUNITY AFFAIRS THE TWO GRANTS ARE (1) THE DENTAL HEALTH AND EDUCATION CONTRIBUTION, WHICH SUPPORTS DENTAL HEALTH AND AWARENESS PROGRAMS AND (2) THE STANDARD DENTAL RESEARCH GRANT, WHICH SUPPORTS PROFESSIONAL ${\sf RESEARCH}$ RELATED TO DENTAL HEALTH GRANTS ARE AWARDED TO GROUPS THAT (1) PROVIDE DENTISTRY FOR INDIGENTS, (2) IPROVIDE DENTISTRY FOR GROUPS THAT ARE DENTALLY UNDERSERVED. (3) PROVIDE EDUCATION TO ADVANCE THE AWARENESS OR THE SCIENCE OF DENTISTRY, (4) PROMOTE PUBLIC DENTAL HEALTH, AND (5) ARE INVOLVED IN COMMUNITY ACTIVITIES RELATED TO IDENTAL CARE GRANT GUIDELINES PRIORITY WILL GO TO PROJECTS THAT FOCUS ON ISSUES RELATED TO THE DELIVERY OF ORAL HEALTH CARE, INCLUDING THOSE WITH SIGNIFICANT POTENTIAL FOR IMPROVING ORAL HEALTH AND REDUCING TREATMENT COSTS PRIORITY CONSIDERATION WILL GO TO RESEARCHERS FROM THE DENTAL SCHOOLS IN THE ENTERPRISE STATES, BUT WILL NOT BE LIMITED TO THESE INSTITUTIONS PRIORITY WILL GO TO TWO TYPES OF STUDIES (1) PILOT OR FEASIBILITY STUDIES LIKELY TO ENHANCE THE INVESTIGATOR'S CHANCE FOR LONG-TERM FUNDING FROM OTHER SOURCES, AND (2) COMPLETE PROJECTS CONSIDERED ${
m TO}$ BE OF INTEREST TO THE HEALTH, EDUCATION, AND RESEARCH FUND, FOR WHICH OTHER SOURCES OF FUNDS ARE TRADITIONALLY UNAVAILABLE OR INSUFFICIENT PRIORITY WILL GO TO STUDIES THAT EVALUATE THE OUTCOME OF PREVENTATIVE AND TREATMENT PROCEDURES RETROSPECTIVE STUDIES OR THOSE INVOLVING ANALYSIS OF EXISTING DATA SHOULD BE CONSIDERED, RATHER THAN LONG-TERM FOLLOW-UP STUDIES, IN ORDER TO REDUCE THE YEARS REQUIRED TO OBTAIN DATA OVERHEAD CHARGES WITHIN EACH ELIGIBLE GRANT WILL BE LIMITED TO EIGHT PERCENT THE FUND WILL NORMALLY MAKE ONE TO TWO STANDARD RESEARCH GRANTS PER YEAR INDIVIDUAL GRANTS WILL GENERALLY NOT EXCEED \$40,000 GRANTS WILL BE LIMITED TO ONE-YEAR PROJECTS, SUBJECT TO RENEWAL EXCEPT IN SPECIAL CASES, AN ORGANIZATION/ENTITY WILL NOT BE ELIGIBLE FOR MORE THAN ONE GRANT DURING ANY YEAR A SCREENING COMMITTEE REVIEWS ALL APPLICATIONS, WITH FINAL GRANT DECISIONS MADE BY THE FUND'S ADMINISTRATIVE COMMITTEE

Additional Data

Software ID:

Software Version:

EIN: 94-1461312

Name: DELTA DENTAL OF CALIFORNIA

Form 990, Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
AMERICAN CANCER SOCIETY 1710 WEBSTER STREET OAKLAND,CA 94619	94-1170350	501(C)(3)	25,000				DONATION TO SUPPORT RELAY FOR LIFE EVENTS

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States										
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance			
AMERICAN RED CROSS 85 SECOND ST 8TH FL SAN FRANCISCO, CA 94105	53-0196605	501(C)(3)	10,000				CONTRIBUTION FOR TYPHOON HAIYAN			

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States									
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance		
AMERICA'S DENTISTS CARE FOUNDATION 9110 E 35TH ST N WICHITA,KS 67226	26-2275291	501(C)(3)	46,000				DONATION		

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States										
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance			
AMERICA'S DENTISTS CARE FOUNDATION 9110 E 35TH ST N WICHITA,KS 67226	26-2275291	501(C)(3)	9,000				MISSION OF MERCY PROJECT			

Form 990, Schedule 1, Part II, Grants and Other Assistance to Governments and Organizations in the United States											
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance				
CADP ONE CAPITOL MALL SUITE 320 SACRAMENTO,CA 95814	33-0385553	501(C)(6)	7,400				LEGISLATIVE/REGULARTORY CONF				

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States										
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance			
CAF OPERATION REBOUND AKA CHALLENGED ATHELETES INC 9591 WAPLES ST SAN DIEGO,CA 92121	33-0739596	501(C)(3)	6,000				DONATION			

form 990,Schedule 1, Part 11, Grants and Other Assistance to Governments and Organizations in the United States									
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance		
CALAVERAS CHILDREN'S DENTAL PROJECT PO BOX 2762 MURPHYS,CA 95247	94-1638758		15,000				HEALTH, EDUCATION & RESEARCH GRANT		

-orm 990,Schedule 1, Part 11, Grants and Other Assistance to Governments and Organizations in the United States										
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance			
CALIFORNIA ACADEMY OF GENERAL DENTISTRY 2063 MAIN STREET 418 OAKLEY,CA 945613302	94-2557207	501(C)(3)	20,000				SPONSORSHIP FOR 11/23/13 COURSE			

Form 990,Schedule 1, Pa	form 990,Schedule 1, Part 11, Grants and Other Assistance to Governments and Organizations in the United States									
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance			
CDLS FOUNDATION 302 WEST MAIN STREET STE 100 AVON,CT 060013681	06-1057497	501(C)(3)	10,000				TO BENEFIT GONELLA 10K & GENERAL GIFT TO FOUNDATION TO COMBAT CDLS			

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States									
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance		
CHILDREN'S ORAL HEALTH INSTITUTE 9199 REISTERTOWN RD 203A OWINGS MILLS,MD 21117	52-2048036		10,000				"LESSONS IN A LUNCH BOX" GRANT		

Form 990, Schedule 1, Part 11, Grants and Other Assistance to Governments and Organizations in the United States								
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance	
CITY OF SAN JOSE 200 E SANTA CLARA STREET SAN JOSE,CA 95113	94-6000419		7,500				CONTRIBUTION TOWARDS CITY'S WELLNESS EFFORT 2011-2013	

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States								
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance	
COMMUNITY COLLEGE OF PHILADELPHIA FOUNDATION 1700 SPRING GARDEN ST ANNEX 7TH FL PHILADELPHIA, PA 191303991	23-2612698	501(C)(3)	26,423				HEALTH EDUCATION & RESEARCH GRANT FOR DENTAL CLINIC REFURBISHMENT	

Form 990, Schedule 1, Part 11, Grants and Other Assistance to Governments and Organizations in the United States									
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance		
DELTA DENTAL COMMUNITY CARE FOUNDATION 100 FIRST ST SAN FRANCISCO,CA 94105	37-1570764	501(C)(3)	302,000				CONTRIBUTION		

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States								
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance	
HARRISBURG SMILES AKA THE FOUNDATION FOR ENCHANCING COMMUNITIES 1902 BRIDGE ST NEW CUMBERLAND, PA 17070	01-0564355	501(C)(3)	10,000				HEALTH, EDUCATION & RESEARCH FUND GRANT	

Form 990,Schedule I, Pai	form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States									
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance			
INDIAN DENTAL ASSOCIATION OF CA 4195 CHINO HILLS PKWY STE 522 CHINO HILLS,CA 91709	95-4124621	501(C)(3)	7,500				SPONSORSHIP OF 02/01/13 COURS			

Form 990,Schedule 1, Part 11, Grants and Other Assistance to Governments and Organizations in the United States										
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance			
INTERAGENCY INSTITUTE FOR FEDERAL HEALTH CARE EXECUTIVES 5325 MACARTHUR BLVD NW WASHINGTON, DC 20016	07-7421512		15,000				CONTINUING EDUCATION PROGRAMS & DINNER EVENTS			

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States									
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance		
LOUISIANA MISSION OF MERCY (ADCF) AKA LOUISIANA DENTAL ASSOCIATION INC PO BOX 15965 LITTLE ROCK,AR 72231	72-0428263	501(C)(6)	10,000				MISSION OF MERCY SPONSORSHIP EVENT 11-2-13		

form 990, Schedule 1, Part 11, Grants and Other Assistance to Governments and Organizations in the United States										
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance			
NATIONAL GUARD YOUTH FOUNDATION 1001 N FAIRFAX ST STE 205 ALEXANDRIA,VA 22314	54-1940978	501(C)(3)	6,000				SILVER SPONSORSHIP, EVENT ON 2-25-14			

<u>Form 990,Schedule I, Pai</u>	<u>rt II, Grants an</u>	<u>d Other Assistance</u>	to Governments	and Organizations	<u>s in the United Sta</u>	tes	
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
NATIONAL MILITARY FAMILY ASSOCIATION 2500 NORTH VAN DORN ST STE 102 ALEXANDRIA,VA 22302	52-0899384	501(C)(3)	10,000				FAMILY PATRON SPONSOR 2013 LEADERSHIP LUNCH

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States										
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV , appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance			
PENN DENTAL MEDICINE 240 S 40TH STREET PHILADELPHIA,PA 19104	23-1352685	501(C)(3)	10,000				SPONSOR CE COURSE "CUTTING EDGE RESEARCH" & ORAL CANCER WALK 4/20/13			

<u> Form 990,Schedule I, Pa</u>	form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States									
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance			
SMILE KEEPERS DENTAL PROJECT 175 S FAIRVIEW LANE SONORA,CA 95370	94-6050189		15,000				HEALTH, EDUCATION & RESEARCH GRANT			

form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States										
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance			
UC REGENTS 513 PARNASSUS AVE MED SCI 619C SAN FRANCISCO,CA 94143	95-2226406	501(C)(3)	20,000				SPONSOR RESEARCH/CLINICAL DAY - 10/11/13			

form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States									
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance		
UC REGENTS 513 PARNASSUS AVE RM S619A SAN FRANCISCO, CA 94143	95-2226406	501(C)(3)	6,000				GRANT FOR SUNNER DENTAL STUDENT FELLOWSHIP		

<u> Form 990,Schedule I, Par</u>	form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States										
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance				
UNITED WAY CALIFORNIA CAPITAL REGION 10389 OLD PLACERVILLE RD SACRAMENTO,CA 958272506	23-7079003	501(C)(3)	33,480				UNITED WAY COMPANY MATCH CK FOR RANCHO CORDOVA				

Form 990,Schedule I, Pai	<u>rt II, Grants an</u>	<u>d Other Assistance</u>	e to Governments	and Organization	<u>s in the United Sta</u>	tes	
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNITED WAY OF THE BAY AREA 550 KEARNY STREET 1000 SAN FRANCISCO,CA 94108	94-1312348	501(C)(3)	138,749				UNITED WAY COMPANY MATCH CK FOR SAN FRANCISCO

-orm 990,Schedule 1, Part 11, Grants and Other Assistance to Governments and Organizations in the United States										
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance			
UNIVERSITY OF THE PACIFIC 2155 WEBSTER ST SAN FRANCISCO, CA 941152333	94-1156266	501(C)(3)	8,000				CONTINUING ED GRANT FOR COURSE ON 4-20-13			

Form 990,Schedule I, Pa	form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States							
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance	
UNIVERSITY OF THE PACIFIC 2155 WEBSTER ST SAN FRANCISCO,CA 94115	94-1156266	501(C)(3)	12,500				SPONSORSHIP OF UOP'S KIDS IN THE KLINIC GOLF CLASSIC	

Form 990,Schedule 1, Pa	Form 990, Schedule 1, Part 11, Grants and Other Assistance to Governments and Organizations in the United States							
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance	
UNLV SCHOOL OF DENTAL MEDICINE 1001 SHADOW LANE MS 7420 LAS VEGAS,NV 891064124	88-6000024		12,000				COURSE SPONSORSHIP DENTISTRY UPDATES, 6-7-13	

Form 990,Schedule I, Pa	rt II, Grants an	<u>ia Other Assistance</u>	<u>e to Governments</u>	and Organization	s in the United Sta	ites	
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
USC SCHOOL OF DENTISTRY 925 W 34TH STREET LOS ANGELES,CA 900890641	95-1642394	501(C)(3)	15,000				SPONSORSHIP FOR CE COURSE ON 03- 08-13

form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States							
(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) A mount of cash grant	(e) A mount of non- cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
MISCELLANEOUS ITEMS LESS THAN 5000	_		136,693				TO PROVIDE DENTAL EDUCATION

efile GRAPHIC print - DO NOT PROCESS | As Filed Data -

DLN: 93493316006114

OMB No 1545-0047

Schedule J (Form 990)

Department of the Treasury

Internal Revenue Service

Compensation Information For certain Officers, Directors, Trustees, Key Employees, and Highest

Compensated Employees ► Complete if the organization answered "Yes" to Form 990, Part IV, line 23. ► Attach to Form 990. ► See separate instructions.

▶ Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

Name of the organization DELTA DENTAL OF CALIFORNIA **Employer identification number**

94-1461312

Pa	rt I Questions Regarding Compensat	tion				
					Yes	No
1a			ny of the following to or for a person listed in Form ride any relevant information regarding these items			
	▼ First-class or charter travel	굣	Housing allowance or residence for personal use			
	▼ Travel for companions		Payments for business use of personal residence			
	Tax idemnification and gross-up payments	굣	Health or social club dues or initiation fees			
	Discretionary spending account	굣	Personal services (e g , maid, chauffeur, chef)			
b	If any of the boxes in line 1a are checked, did the reimbursement or provision of all of the expenses			1b	Yes	
2	Did the organization require substantiation prior directors, trustees, officers, including the CEO/E			2	Yes	
3	Indicate which, if any, of the following the filing or organization's CEO/Executive Director Check a used by a related organization to establish comp	ll that appl				
	▼ Compensation committee	굣	Written employment contract			
	✓ Independent compensation consultant	✓	Compensation survey or study			
	Form 990 of other organizations	<u>~</u>	Approval by the board or compensation committee			
4	During the year, did any person listed in Form 99 or a related organization	0, Part VII	I, Section A, line 1a with respect to the filing organization			
а	Receive a severance payment or change-of-cont	rol paymen	nt?	4a		No
ь	Participate in, or receive payment from, a supple	mental non	qualified retirement plan?	4b	Yes	
С	Participate in, or receive payment from, an equity	y-based co	mpensation arrangement?	4c		No
	If "Yes" to any of lines 4a-c, list the persons and	d provide th	ne applicable amounts for each item in Part III			
	Only 501(c)(3) and 501(c)(4) organizations only	must com	plete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section compensation contingent on the revenues of	_				
а	The organization?			5a		No
ь	Any related organization?			5b		No
	If "Yes," to line 5a or 5b, describe in Part III					
6	For persons listed in Form 990, Part VII, Section compensation contingent on the net earnings of	n A, line 1a	, did the organization pay or accrue any			
а	The organization?			6a		No
b	Any related organization?			6b		No
	If "Yes," to line 6a or 6b, describe in Part III					
7	For persons listed in Form 990, Part VII, Section payments not described in lines 5 and 6? If "Yes			7	Yes	
8	Were any amounts reported in Form 990, Part VI subject to the initial contract exception describe in Part III		accured pursuant to a contract that was ations section 53 4958-4(a)(3)? If "Yes," describe	8		No
9		the rebutt	able presumption procedure described in Regulations	9		140

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual

(A) Name and Title	(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and	(D) Nontaxable	(E) Total of	(F) Compensation	
	(i) Base compensation	(ii) Bonus & ıncentıve compensatıon	(iii) Other reportable compensation	other deferred compensation	benefits	columns (B)(ı)-(D)	reported as deferred in prior Form 990	
See Additional Data Table								

Schedule J (Form 990) 2013

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II

Also complete this part for any additional information

Return Reference	Explanation
PART I, LINE 1A	FIRST CLASS BUSINESS TRAVEL IS REIMBURSED TO THE EXECUTIVE VICE PRESIDENTS, SENIOR VICE PRESIDENTS, AND GROUP VICE PRESIDENTS FIRST CLASS BUSINESS TRAVEL IS NOT TREATED AS TAXABLE COMPENSATION TRAVEL FOR COMPANIONS WAS PROVIDED TO NINE BOARD MEMBERS AND ONE SENIOR OFFICER WITH RESPECT TO THEIR REQUIRED ATTENDANCE AT THE ANNUAL BOARD MEETING THE COST OF THIS BENEFIT WAS INCLUDED IN TAXABLE COMPENSATION A HOUSING ALLOWANCE IS PROVIDED TO ONE SENIOR EXECUTIVE AS A RESULT OF A 2013 RELOCATION TO CALIFORNIA THE HOUSING ALLOWANCE HAS CONTINUED WHILE THE PREVIOUS HOME IS BEING MARKETED FOR SALE THE COST OF THIS BENEFIT IS INCLUDED IN TAXABLE COMPENSATION THE PRESIDENT AND EXECUTIVE VICE PRESIDENTS MAY BE REIMBURSED FOR ONE HEALTH OR SOCIAL CLUB UPON APPROVAL BY THE PRESIDENT TWO SENIOR EXECUTIVES RECEIVED THIS BENEFIT IN 2013 THE COST OF THIS BENEFIT IS INCLUDED IN TAXABLE COMPENSATION FINANCIAL AND TAX PLANNING EXPENSES ARE REIMBURSED TO EMPLOYEES AT THE DIRECTOR OR ABOVE LEVELS OF MANAGEMENT A COMPANY POLICY OUTLINES THE MAXIMUM REIMBURSEMENT ALLOWED FOR EACH MANAGEMENT LEVEL THESE REIMBURSEMENTS ARE INCLUDED IN THE TAXABLE COMPENSATION OF THE REIMBURSED EMPLOYEES
PART I, LINE 4B	THE ORGANIZATION PROVIDES A SUPPLEMENTAL NON-QUALIFIED RETIREMENT PLAN TO CERTAIN OF ITS SENIOR EXECUTIVES AS SELECTED BY THE BOARD OF DIRECTORS THE SUPPLEMENTAL RETIREMENT BENEFIT IS BASED ON EACH EXECUTIVE'S COMPENSATION AND YEARS OF SERVICE TO THE ENTERPRISE THE BENEFIT IS SUBJECT TO THE RISK OF FORFEITURE IF REQUIRED YEARS OF SERVICE ARE NOT MET ANNUAL DEFERRED COMPENSATION RELATED TO THIS PLAN IS REPORTED IN SCHEDULE J, PART II, COLUMN C FOR EACH PARTICIPANT AND REFLECTS THE CURRENT YEAR INCREASE OR DECREASE IN THE ORGANIZATION'S PENSION BENEFIT OBLIGATION ("PBO"), CALCULATED PURSUANT TO GENERALLY ACCEPTED ACCOUNTING PRINCIPLES THE PBO INCREASE OR DECREASE INCLUDES CHANGES IN ACTUARIAL ASSUMPTIONS (E.G., APPLICABLE DISCOUNT RATE), AS WELL AS CHANGES IN COMPENSATION AND YEARS OF SERVICE IN 2013, SEVEN EXECUTIVES PARTICIPATED IN THE PLAN - ANTHONY BARTH, MICHAEL CASTRO, KATHY JONZZON, DOUGLAS KONOVALOFF, BELINDA MARTINEZ, GARY RADINE, AND PATRICK STEELE
PART I, LINE 7	THE PRESIDENT OF THE ORGANIZATION, WITH BOARD OF DIRECTORS APPROVAL, MAY GRANT AN ANNUAL BONUS TO ALL MANAGEMENT EMPLOYEES THESE AMOUNTS ARE INCLUDED IN TAXABLE COMPENSATION

Schedule J (Form 990) 2013

Software ID: **Software Version:**

EIN: 94-1461312

Name: DELTA DENTAL OF CALIFORNIA

(A) Name		(B) Breakdown of	f W-2 and/or 1099-MIS	SC compensation	(C) Deferred	(D) Nontaxable	(E) Total of columns	(F) Compensation
		(i) Base Compensation	(ii) Bonus & ıncentive compensation	(iii) Other compensation	compensation	benefits	(B)(ı)-(D)	reported in prior Form 990 or Form 990-EZ
GARY D RADINE PRESIDENT/CEO	(I) (II)		2,500,000 0	2,308,060	75,867 0	16,511 0	6,150,442 0	0 0
ANTHONY S BARTH EXE VICE PRES /COO	(I) (II)		906,000	41,838 0	582,670 0	24,521 0	2,379,033 0	0
MICHAEL J CASTRO EXE VICE PRES /CFO	(I) (II)		624,000	73,861 0	520,154 0	22,851 0	1,807,362 0	0
PATRICK S STEELE EXE VICE PRES /CIO	(I) (II)		595,000 0	42,517 0	1,186,651 0	17,703 0	2,382,627	0
CHARLES LAMONT EXE VICE PRES /CLO	(I) (II)		650,000 0	138,704 0	47,100 0	17,703 0	1,320,572 0	0
BELINDA MARTINEZ SR VICE PRES	(I) (II)		370,000 0	43,468 0	149,220 0	17,403 0	1,030,091	0
NILESH C PATEL SR VICE PRES	(I) (II)		400,000	18,220	27,895	8,887 0	854,998 0	0
ALICIA WEBER SR VICE PRES	(I) (II)		329,000	24,296	91,383	24,130 0	842,009	0
RICK R DOERING SR VICE PRES	(I) (II)		320,000	26,705 0	62,951	24,221	801,425 0	0
MICHAEL HANKINSON SR VICE PRES /LEGAL OFFICER	(I)			96,820 2,683	16,463 24,997	19,083 3,416	394,866 203,538	0
PATRICK HENRY SR VICE PRES	(I) (II)		210,000	26,035 0	36,913 0	15,018 0	547,857 0	0
KEVIN JACKSON GRP VICE PRES	(I) (II)		190,000	35,088 0	49,321 0	24,071 0	592,036 0	0
STEPHEN ADAMSON VICE PRES	(I) (II)		123,758 0	34,682 0	24,500 0	21,820 0	458,884 0	0
JEFFREY M ALBUM VICE PRES	(I) (II)	247,224 0	125,000	18,518 0	51,095 0	22,401 0	464,238 0	0
TERRI ANDERSON VICE PRES	(I) (II)		86,335 0	13,185 0	104,222	15,281 0	480,647 0	0
DANIEL CROLEY VICE PRES	(I) (II)		90,000	8,919 0	28,513 0	22,401 0	394,806 0	0
EVA HOFFMAN VICE PRES	(I) (II)		81,945 0	3,939 0	24,144 0	24,743 0	396,691 0	0
J DOUGLAS KONOVALOFF VICE PRES	(I) (II)	0	0	22,778 0	208,597 0	21,298 0	498,137 0	0
GARRETT LEAF VICE PRES	(I) (II)		143,862 0	11,507 0	44,807 0	23,021 0	506,949 0	0
THOMAS LEIBOWITZ VICE PRES	(I) (II)	249,996 0	82,500	8,167 0	43,686	8,286 0	392,635 0	0

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (A) Name (B) Breakdown of W-2 and/or 1099-MISC compensation (C) Deferred (D) Nontaxable (E) Total of columns (F) Compensation reported in prior Form (B)(i)-(D)compensation benefits (ii) Bonus & 990 or Form 990-EZ (iii) Other (i) Base ıncentıve Compensation compensation compensation HARI MAKKALA VICE (1) 300,000 135,000 25,206 22,950 7,544 490,700 (II) **PRES** (1) 251,223 JAMAL NASR VICE 11,902 107,000 47,620 20,732 438,477 (11) **PRES** (1) MOHAMMADREZA 269,065 148,675 17,091 8,737 479,703 36,135 NAVID VICE PRES (11) (1) 239,796 **DUANE PROFEIT** 86,500 12.013 107,578 16,591 462,478 VICE PRES (11) TOM WONG VICE (1) 290,004 120,000 18,749 57,228 22,401 508,382 PRES (11) (1) 233,972 JOHN YAMAMOTO 81,000 6,883 23,408 24,071 369,334 VICE PRES (11) CARLA ANGULO (1) 89,326 179,354 10,345 55,842 8,647 343,514 SALES ACCOUNT (11) **EXECUTIVE ELISE POMERANTZ-**(1) 202,800 48,000 8,033 68,359 344,355 17,163 WATZKA DIRECTOR (11) **COMPENSATION & BENEFITS** MELISSA GEE (1) 214,615 43,000 831 7,425 36,124 301,995 (II) DIRECTOR & CORPORATE COUNSELING - MA ROSEMARIE MCKAY (1) 78,484 175,638 35,022 22,311 319,147 7,692 SALES ACCOUNT (11) **EXECUTIVE** (1) 165,648 STEPHEN LOWRY 129,642 13,435 68,348 379,907 2,834 **DIRECTOR SALES** (11) (1) 230,250 ROBERT G BECKER 230,250 (11) CONSULTANT/FORMER OFFICER (1) 328,268 MICHAEL B 328,268 KAUFMANN (11) CONSULTANT/FORMER OFFICER

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DLN: 93493316006114

OMB No 1545-0047

Schedule L

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Transactions with Interested Persons

► Complete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions. ▶Information about Schedule L (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

Open to Public Inspection

DELTA DENTAL OF							5	mpioy	er ideni	TITICATIO	n numbe	:r
									61312			
					B) and section							
4 3 4					0, Part IV, line							
1 (a) Nam	e of disqualifi	ed person		ship between n and organiz		(c) Des	cription	or tra	nsactioi	n	(d) Corr	
				Trana organiz							Yes	No
2 Enterthe a	mount of tax	incurred by o	rganization r	managers or o	dısqualıfıed pei	rsons durina 1	he vear	unde	rsectio	n	_	
4958 .									> \$			
3 Enterthe a	amount of tax,	, if any, on line	e 2, above, r	eımbursed by	the organizati	on			> \$			
	ans to and				' . 990-EZ, Part V	ling 20a on	Earm 0	00 D	art IV l	ıno 26	or if the	
	•	-			line 5, 6, or 22	•	1 01111 3	30, F	aiciv, ii	ille 20,	or ir the	
(a) Name of	(b)	(c)	(d) Loan		(e)Original	(f)Balance	(g) In		(h)		(i)Wr	itten
ınterested	Relationshi				principal	due	default	t?	A pprov	/ed	agreen	nent?
person	with organizatio	loan	organizatio	on?	amount				by board		.	
	organizacio	''							or			
									committee?			
			То	From			Yes	No	Yes	No	Yes	No
											_	
											_	
									1	+	_	
									-	+	_	
										-	_	
 Total		<u> </u>							1		7	
Part III Gra	ants or Ass		nefitting	Intereste	d Persons				Į			
Cor	mplete if the	organization	on answere	d "Yes" on	Form 990, Pa	art IV, line	27.					
(a) Name of ir		(b) Relations			nt of assistanc			ıstanc	e (e) Purpo:	se of ass	istance
perso	n	ınterested pe										
		organi	zation									
	+											
												
				1								
	+			1		_						
	-			1								

Part IV Business Transactions I Complete if the organization			ne 28a, 28b, or 28c.		
(a) Name of interested person	(b) Relationship between interested person and the organization	(c) A mount of transaction	(d) Description of transaction	(e) Sharing of organization revenues?	
(1) GREGORY D KAPLAN DDS	PARTICIPATING PROVIDER	737,644	DENTAL CLAIM PAYMENTS	103	No
(2) CORAGENE I SAVIO DDS	PARTICIPATING PROVIDER	235,887	DENTAL CLAIM PAYMENTS		No
(3) COPOWER MANAGEMENT AND LISI	ORGANIZATION DIRECTOR, BECKY PATEL, WAS CEO/PRESIDENT OF COPOWER MANAGEMENT	1,353,027	BROKER ADMINISTRATION		No
(4) STEPHEN R PICKERING DDS	PARTICIPATING PROVIDER	173,521	DENTAL CLAIM PAYMENTS		No
(5) DEVANG GANDHI DDS	PARTICIPATING PROVIDER	100,598	DENTAL CLAIM PAYMENTS		No

Part V Supplemental Information

Provide additional information for responses to questions on Schedule L (see instructions)

Return Reference Explanation

Schedule L (Form 990 or 990-EZ) 2013

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(Form 990 or 990-EZ)

Name of the organization DELTA DENTAL OF CALIFORNIA

Department of the Treasury

Internal Revenue Service

As Filed Data -

DLN: 93493316006114

OMB No 1545-0047

2013 Open to Public

Inspection

Supplemental Information to Form 990 or 990-EZ Complete to provide information for responses to specific questions on

Form 990 or to provide any additional information.

► Attach to Form 990 or 990-EZ.

▶ Information about Schedule O (Form 990 or 990-EZ) and its instructions is at

www.irs.gov/form990.

Employer identification number

94-1461312

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 6	THE ORGANIZATION'S BY LAWS NAME TWO CLASSES OF "MEMBERS," "CORPORATE MEMBERS" AND "DENTIST MEMBERS" ALL CORPORATE MEMBERS ARE ALSO DIRECTORS OF THE ORGANIZATION AND SO ARE NOT "MEMBERS" AS DEFINED IN THE INSTRUCTIONS TO FORM 990, PART VI, QUESTION 6 HOWEVER, THE ORGANIZATION'S DIRECTORS ARE ELECTED BY ITS PARENT HOLDING COMPANY BOARD OF DIRECTORS, TWO OF WHOM ARE NOT ALSO DIRECTORS OF THE ORGANIZATION AND THUS MAY BE CONSIDERED "MEMBERS" PURSUANT TO THE INSTRUCTION THE DENTIST MEMBERS HAVE A RIGHT TO VOTE UPON PROPOSED CHANGES TO THE PROPORTION OF THE DENTISTS SERVING AS DIRECTORS AND CORPORATE MEMBERS, AND SO MAY BE CONSIDERED "MEMBERS" UNDER THE INSTRUCTION

Return Reference	Explanation
FORM 990, PART VI, SECTION A, LINE 7A	THE ORGANIZATION'S DIRECTORS ARE ELECTED BY THE PARENT HOLDING COMPANY BOARD OF DIRECTORS, WHICH INCLUDES TWO PERSONS WHO ARE NOT ALSO DIRECTORS OF THE ORGANIZATION

Return Reference	Explanation
	THE DENTIST MEMBERS HAVE A RIGHT TO VOTE ONLY UPON PROPOSED CHANGES TO THE BYLAWS PROVISIONS THAT SPECIFY THE PROPORTION OF DENTISTS AND LAY PERSONS SERVING AS DIRECTORS AND CORPORATE MEMBERS

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 11	THE ORGANIZATION'S CFO AND LEGAL COUNSEL OVERSEE THE COMPLETION OF THE FORM 990, AND, PRIOR TO FILING, REVIEW IT WITH THE PRESIDENT/CEO AND WITH THE ORGANIZATION'S BOARD OF DIRECTORS

Return Reference	Explanation
VI, SECTION B, LINE 12C	EACH DIRECTOR IS REQUIRED TO COMPLETE A CONFLICT OF INTEREST DISCLOSURE STATEMENT ANNUALLY, AND BETWEEN ANNUAL STATEMENTS IS REQUIRED TO DISCLOSE ANY NEW POSITION OR RELATIONSHIP FORMED THAT POTENTIALLY RAISES A CONFLICT OF INTEREST LEGAL COUNSEL REVIEWS THESE DISCLOSURES AND REPORTS THE INFORMATION TO THE FULL BOARD OF DIRECTORS

Return Reference	Explanation
FORM 990, PART VI, SECTION B, LINE 15	COMPENSATION PAID TO THE CEO, EXECUTIVE VICE PRESIDENTS, AND SENIOR VICE PRESIDENTS IS APPROVED BY THE EXECUTIVE COMMITTEE OF THE ORGANIZATION'S BOARD OF DIRECTORS THE COMMITTEE APPROVES COMPENSATION FOR THE ENSUING YEAR AFTER REVIEWING COMPARABILITY DATA PRESENTED BY AN INDEPENDENT OUTSIDE COMPENSATION CONSULTANT, AN ASSESSMENT OF EACH OFFICER'S PERFORMANCE OVER THE PRECEDING YEAR, AND THE ORGANIZATION'S PROGRAM ACCOMPLISHMENTS FOR THE YEAR COMPENSATION PAID TO DIRECTORS IS APPROVED BY THE EXECUTIVE COMMITTEE OF THE ORGANIZATION'S BOARD OF DIRECTORS AFTER REVIEWING COMPARABILITY DATA IN A BENCHMARKING STUDY PREPARED AND PRESENTED BY AN INDEPENDENT OUTSIDE COMPENSATION CONSULTANT RETAINED BY THE BOARD OF DIRECTORS THESE PROCESSES WERE FOLLOWED FOR 2013 COMPENSATION

Return Reference	Explanation
FORM 990, PART VI, SECTION C, LINE 19	THE ORGANIZATION ANNUALLY INCLUDES MAJOR PORTIONS OF ITS FINANCIAL STATEMENT IN A PUBLISHED ANNUAL REPORT THAT IS MADE AVAILABLE TO PERSONS OR ENTITIES KNOWN TO HAVE AN INTEREST IN THE ORGANIZATION, AND IS AVAILABLE TO THE LARGER PUBLIC UPON REQUEST STATUTORY FINANCIAL STATEMENTS ARE INCLUDED IN QUARTERLY AND ANNUAL RETURNS TO STATE DEPARTMENTS OF INSURANCE REGULATING THE ORGANIZATION WHICH RETURNS ARE AVAILABLE TO THE PUBLIC THE ORGANIZATION DOES NOT MAKE ITS GOVERNING DOCUMENTS OR CONFLICT OF INTEREST POLICY AVAILABLE TO THE PUBLIC

Return Reference	Explanation
FORM 990, PART VII, SCHEDULE J, SCHEDULE R	THE ORGANIZATION, REGULATED BY THE CALIFORNIA DEPARTMENT OF MANAGED HEALTH CARE, IS A MEMBER OF THE DELTA DENTAL OF CALIFORNIA ENTERPRISE COMPANIES, WHICH INCLUDE DELTA DENTAL OF CALIFORNIA, DELTA DENTAL OF PENNSYLVANIA AND AFFILIATED COMPANIES OPERATING IN 15 STATES, THE DISTRICT OF COLUMBIA, PUERTO RICO AND THE U.S. VIRGIN ISLANDS. THE ENTERPRISE COMPANIES COMPRISE ONE OF THE NATION'S LARGEST DENTAL BENEFITS DELIVERY SYSTEMS COVERING 26 MILLION ENROLLEES AND HANDLING 39 MILLION CLAIMS TOTAL REVENUE FOR THE ENTERPRISE EXCEEDED \$7.1 BILLION IN 2013. THE ORGANIZATION AND ITS SUBSIDIARIES REPRESENT APPROXIMATELY 67% OF TOTAL ENTERPRISE REVENUES.

Return Reference	Explanation
SEC A, COL (D), SCH	AS A RESULT OF REACHING AGE 65 IN 2011, MR RADINE WAS NO LONGER ELIGIBLE TO PARTICIPATE IN THE COMPANY'S EXECUTIVE SUPPLEMENTAL PENSION PLAN (ESPP) MR RADINE'S EMPLOY MENT AGREEMENT PROVIDED MR RADINE BE PAID A CASH INCENTIVE IN LIEU OF CONTINUED ESPP PARTICIPATION UNTIL A LONG-TERM INCENTIVE PLAN WENT INTO EFFECT IN 2013 THE CASH INCENTIVE WAS AN ACTUARIAL CALCULATION AS IF MR RADINE HAD REMAINED IN THE ESPP DURING CALENDAR YEAR 2012

Return Reference	Explanation
FORM 990, PART VII AND SCHEDULE J	EFFECTIVE JANUARY 1,2012 DELTA DENTAL OF CALIFORNIA ESTABLISHED THE LONG-TERM INCENTIVE PLAN(LTIP) FOR ELIGIBLE EMPLOYEES OF THE COMPANY THE PURPOSE OF THE LTIP IS TO PROVIDE INCENTIVE FOR ELIGIBLE EMPLOYEES' CONTRIBUTION TO THE COMPANY'S LONG-TERM SUCCESS THE LTIP IS UNFUNDED AND ALL PAYMENTS FROM THE LTIP ARE DERIVED FROM THE EQUITY GAINS OF THE COMPANY AS SUCH THERE IS NO GUARANTEE OF INCENTIVE PAYMENTS UNDER THE LTIP UPON DELEGATION BY CERTAIN OFFICERS OF THE BOARD, THE CEO AND MANAGEMENT COMMITTEE HAS THE SOLE AND ABSOLUTE DISCRETION TO DETERMINE THE PERFORMANCE OBJECTIVES, BOTH FINANCIAL AND NONFINANCIAL, UPON WHICH PAYMENT OF AWARDS ARE BASED AND THE TIME PERIOD DURING WHICH PERFORMANCE SHALL BE MEASURED (LTIP CYCLE) THE CURRENT LTIP CYCLE IS JANUARY 1, 2013 THROUGH DECEMBER 31, 2015

Return Reference	Explanation
FORM 990, PART XI, LINE 9	PENSION LIABILITY AND POST-RETIREMENT ADJUSTMENTS 16,802,245

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SCHEDULE R (Form 990)

Department of the Treasury

Internal Revenue Service

Related Organizations and Unrelated Partnerships

Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.
 ► Attach to Form 990.
 ► See separate instructions.

► Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

DLN: 93493316006114OMB No 1545-0047

2013

Open to Public Inspection

Name of the organization DELTA DENTAL OF CALIFORNIA Employer identification number

94-1461312

Part I Identification of Disregarded Entities Comp	ete if the organization a	inswered "Yes" on	Form 990, Pa	rt IV, line 33.				
(a) Name, address, and EIN (ıf applıcable) of dısregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets		(f) Direct controlling entity		
(1) CELEBRATION DENTAL SERVICES LLC 100 FIRST STREET SAN FRANCISCO, CA 94105 59-3410497	DENTAL SERVICES	FL			DELTA D			
(2) DENTEGRA INSURANCE HOLDINGS LLC 100 FIRST STREET SAN FRANCISCO, CA 94105 94-3386049	HOLDING COMPANY	DE			DENTEG	GRA INSURANCE COMPANY		
					<u> </u>			
Part II Identification of Related Tax-Exempt Organ	izations Complete if th	ne organization an	swered "Yes"	on Form 990 Pa	art IV	line 34 hecause it	had or	
or more related tax-exempt organizations during	the tax year.	- Organization and					naa or	
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code sec	ction (e) Public charity (if section 501		(f) Direct controlling entity	(g) Section 51 (13) contro entity?	
(1) DELTA DENTAL COMMUNITY CARE FOUNDATION	CHARITABLE ORGANIZATION	CA	501(C)(3)	PF		DENTEGRA GROUP INC	Yes	No No
100 FIRST STREET								
SAN FRANCISCO, CA 94105 37-1570764								
(2) DELTA DENTAL OF PENNSYLVANIA	DENTAL INSURANCE	PA	501(C)(4)			DENTEGRA GROUP INC		No
ONE DELTA DRIVE								
MECHANICSBURG, PA 17055 23-1667011								
(3) DELTA DENTAL OF DELAWARE	DENTAL INSURANCE	DE	501(C)(4)			DENTEGRA GROUP INC		No
ONE DELTA DRIVE								
MECHANICSBURG, PA 17055 51-0228088								
(4) DELTA DENTAL OF WEST VIRGINIA	DENTAL INSURANCE	WV	501(C)(4)			DENTEGRA GROUP INC		No
ONE DELTA DRIVE								
MECHANICSBURG, PA 17055 55-0523124								
(5) DELTA DENTAL OF THE DISTRICT OF COLUMBIA	DENTAL INSURANCE	DC	501(C)(4)			DENTEGRA GROUP INC		No
ONE DELTA DRIVE								
MECHANICSBURG, PA 17055 52-1479587								
(6) DELTA DENTAL OF NEW YORK	DENTAL INSURANCE	NY	501(C)(4)		ļ	DENTEGRA GROUP INC		No
ONE DELTA DRIVE								
MECHANICSBURG, PA 17055 11-1980218								<u> </u>

(a) Name, address, and EIN related organization	of	(b) Primary activity	(c) Legal domicile (state or foreign country)	r entity [*]	(e) Predominant Income(related, unrelated, excluded from tax under sections 512- 514)	(f) Share of total income	(g) Share of end-of- year assets	(h Disprop alloca	ortionate	(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j Gener mana parti	ral or iging	(k) Percentage ownership
PACA MANAGEMENT LLC		INSURANCE	DE	DELTA DENTAL	RELATED			Yes	No No		Yes Yes	No	50 000 %
DELTA DRIVE HANICSBURG, PA 17055 3277375		MANAGEMENT	DE.	OF CALIFORNIA	KLLATED				NO		103		30 000 70
Identification of Related line 34 because it had one of								swere	d "Ye	s" on Form	990,	. Part	IV,
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)		(d) Direct controllin entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of t Income	: o	(g) re of end of-year assets		(h) Percentage ownership	Sect (b con	(i) ion 512)(13) trolled ntity?	!
e Additional Data Table						<u> </u>					Ye	S	No

No
No
No
No
No
No
l
_

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships

revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships													
(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512-	org	(e) all partners section 501(c)(3) janizations?	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproprtiona allocations'		(i) Code V7UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
			514)	Yes	No			Yes	No		Yes	No	
									_		1	1	
			I		1				_	1		_	

Schedule R (Form 990) 2013

Part VII Supplemental Information

Provide additional information for responses to questions on Schedule R (see instructions)

Return Reference Explanation

Schedule R (Form 990) 2013

Software ID: **Software Version:**

EIN: 94-1461312

Name: DELTA DENTAL OF CALIFORNIA

Form 990, Schedule R, Part II - Identification of R	kelated Tax-Exempt Org	anizations			_		
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c) (3))	(f) Direct controlling entity	Sectio (b)(contr enti	g) on 512 (13) crolled tity?
						Yes	No
(1) DELTA DENTAL COMMUNITY CARE FOUNDATION 100 FIRST STREET SAN FRANCISCO, CA 94105 37-1570764	CHARITABLE ORGANIZATION	CA	501(C)(3)	PF	DENTEGRA GROUP INC		No
(1) DELTA DENTAL OF PENNSYLVANIA ONE DELTA DRIVE MECHANICSBURG, PA 17055 23-1667011	DENTAL INSURANCE	PA	501(C)(4)		DENTEGRA GROUP INC		No
(2) DELTA DENTAL OF DELAWARE ONE DELTA DRIVE MECHANICSBURG, PA 17055 51-0228088	DENTAL INSURANCE	DE	501(C)(4)		DENTEGRA GROUP INC		No
(3) DELTA DENTAL OF WEST VIRGINIA ONE DELTA DRIVE MECHANICSBURG, PA 17055 55-0523124	DENTAL INSURANCE	WV	501(C)(4)		DENTEGRA GROUP INC		No
(4) DELTA DENTAL OF THE DISTRICT OF COLUMBIA ONE DELTA DRIVE MECHANICSBURG, PA 17055 52-1479587	DENTAL INSURANCE	DC	501(C)(4)		DENTEGRA GROUP INC		No
(5) DELTA DENTAL OF NEW YORK ONE DELTA DRIVE MECHANICSBURG, PA 17055 11-1980218	DENTAL INSURANCE	NY	501(C)(4)		DENTEGRA GROUP INC		No

Form 990, Schedule R, Part IV	- Identification of	Related Organ	nizations Taxable	as a Corpor			1	ı	
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal Domicile (State or Foreign Country)	(d) Direct Controlling Entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total Income	(g) Share of end-of-year assets	(h) Percentage ownership	(i Section (13) col enti	512(b) ntrolled ty?
								Yes	No
DENTEGRA GROUP INC 100 FIRST STREET SAN FRANCISCO, CA 94105 94-3386049	HOLDING COMPANY	DE	N/A	C					No
DENTEGRA INSURANCE COMPANY 100 FIRST STREET SAN FRANCISCO, CA 94105 75-1233841	INSURANCE COMPANY		DDC INSURANCE HOLDINGS INC	С					No
DENTEGRA INSURANCE COMPANY OF NEW ENGLAND 100 FIRST STREET SAN FRANCISCO, CA 94105 04-2890218	INSURANCE COMPANY		DDC INSURANCE HOLDINGS INC	С					No
DELTA DENTAL INSURANCE COMPANY 100 FIRST STREET SAN FRANCISCO, CA 94105 94-2761537	INSURANCE COMPANY		DDC INSURANCE HOLDINGS INC	С					No
ALPHA DENTAL OF NEVADA INC 100 FIRST STREET SAN FRANCISCO, CA 94105 88-0244893	INSURANCE COMPANY		DDC INSURANCE HOLDINGS INC	С					No
ALPHA DENTAL OF UTAH INC 100 FIRST STREET SAN FRANCISCO, CA 94105 86-0672505	INSURANCE COMPANY		DDC INSURANCE HOLDINGS INC	С					No
ALPHA DENTAL PROGRAMS INC 100 FIRST STREET SAN FRANCISCO, CA 94105 74-2447512	INSURANCE COMPANY		DDC INSURANCE HOLDINGS INC	С					No
ALPHA DENTAL OF ALABAMA INC 100 FIRST STREET SAN FRANCISCO, CA 94105 63-0796079	INSURANCE COMPANY		DDC INSURANCE HOLDINGS INC	С					No
ALPHA DENTAL OF NEW MEXICO INC 100 FIRST STREET SAN FRANCISCO, CA 94105 33-0279230	INSURANCE COMPANY	NM	DDC INSURANCE HOLDINGS INC	С					No
ALPHA DENTAL OF ARIZONA INC 100 FIRST STREET SAN FRANCISCO, CA 94105 93-0939835	INSURANCE COMPANY		DDC INSURANCE HOLDINGS INC	С					No
DENTEGRA SEGUROS DENTALES SA INSURGENTES SUR 826 PISO 15 COL DEL VALLE,FC DF 01300 MX	INSURANCE COMPANY		DENTEGRA INSURANCE COMPANY	С					No
DELTA DENTAL OF PUERTO RICO INC 14 CALLE 2 SUITE 200 GUAYNABO 00968 RQ 66-0436769	INSURANCE COMPANY	•	DELTA DENTAL OF CALIFORNIA	С			46 900 %		No
DELTA REINSURANCE CORPORATION CGI TOWER 2ND FLOOR WARRENS,ST MICHAEL BB 98-0096711	INSURANCE COMPANY		DELTA DENTAL OF PENNSYLVANIA	C			0 420 %		No
SERVICIOS DENTALES DENTEGRA SA DE CV INSURGENTES SUR 826 PISO 15 COL DEL VALLE, FC DF 01300 MX	INSURANCE ADMINISTRATION		DENTEGRA INSURANCE COMPANY	С					No
DDC INSURANCE HOLDINGS INC 100 FIRST STREET SAN FRANCISCO, CA 94105 27-4251930	HOLDING COMPANY		DELTA DENTAL OF CALIFORNIA	С			100 000 %		No

Form 990, Schedule R, Part V - Transactions With Related Organizations						
(a) Name of other organization	(b) Transaction type(a-s)	(c) A mount Involved	(d) Method of determining amount involved			
DENTEGRA INSURANCE COMPANY	А	300,000				
DENTEGRA INSURANCE COMPANY	В	10,000,000				
DENTEGRA INSURANCE COMPANY	Q	35,792,997				
DENTEGRA INSURANCE COMPANY-NE	Q	656,131				
DELTA DENTAL INSURANCE COMPANY	А	2,400,000				
DELTA DENTAL INSURANCE COMPANY	L	22,591,423				
DELTA DENTAL INSURANCE COMPANY	М	10,155,462				
DELTA DENTAL INSURANCE COMPANY	Р	13,825,802				
DELTA DENTAL INSURANCE COMPANY	Q	45,597,187				
ALPHA DENTAL OF NEVADA INC	Q	3,980				
ALPHA DENTAL OF UTAH INC	Q	2,044				
ALPHA DENTAL PROGRAMS INC	Q	94,040				
ALPHA DENTAL OF ALABAMA INC	Q	39				
ALPHA DENTAL OF NEW MEXICO INC	Q	196				
ALPHA DENTAL OF ARIZONA INC	Q	1,848				
DELTA DENTAL OF PENNSYLVANIA	L	12,518,592				
DELTA DENTAL OF PENNSYLVANIA	М	12,962,278				
DELTA DENTAL OF PENNSYLVANIA	Р	237,465				
DELTA DENTAL OF NEW YORK	L	514,463				
DELTA DENTAL OF DELAWARE INC	Q	45,442				
DELTA DENTAL OF WEST VIRGINIA INC	Q	39,116				
DELTA DENTAL OF THE DISTRICT OF COLUMBIA	Q	54,402				
DELTA DENTAL OF DELAWARE INC	L	25,010				
DELTA DENTAL OF WEST VIRGINIA INC	L	13,665				
DELTA DENTAL OF THE DISTRICT OF COLUMBIA	L	3,642				
	ı	'				

Form 990, Schedule R, Part V - Transactions With Related Organizations			
(a) Name of other organization	(b) Transaction type(a-s)	(c) A mount I nvolved	(d) Method of determining amount involved
DELTA DENTAL OF NEW YORK	Q	327,239	
DELTA DENTAL COMMUNITY CARE FOUNDATION	В	302,000	
ALPHA DENTAL OF NEVADA INC	L	52,028	
ALPHA DENTAL OF UTAH INC	L	22,946	
ALPHA DENTAL PROGRAMS INC	L	1,867,305	
ALPHA DENTAL OF ALABAMA INC	L	2,426	
ALPHA DENTAL OF NEW MEXICO INC	L	6,158	
ALPHA DENTAL OF ARIZONA INC	L	69,412	
DENTAL DENTAL OF PENNSYLVANIA	Q	7,414,977	

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TY 2013 Itemized Other Current Liabilities Schedule

Name: DELTA DENTAL OF CALIFORNIA

Corporation Name	Corporation EIN	Description	Beginning Amount	Ending Amount
DELTA DENTAL OF PUERTO RICO INC	66-0436769	UNPAID CLAIMS	725,000	560,000
DELTA DENTAL OF PUERTO RICO INC	66-0436769	DEPOSITS FROM ASC CONTRACTS	569,198	519,850
DELTA DENTAL OF PUERTO RICO INC	66-0436769	DEFERRED REVENUE	117,688	75,978
DELTA DENTAL OF PUERTO RICO INC	66-0436769	PAYABLES TO REINSURERS	277,230	292,487

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TY 2013 Itemized Other Assets Schedule

Name: DELTA DENTAL OF CALIFORNIA

Corporation Name	Corporation EIN	Other Assets Description	Beginning Amount	Ending Amount
DELTA DENTAL OF PUERTO RICO INC	66-0436769	DEFERRED TAX ASSET	122,994	110,106
DELTA DENTAL OF PUERTO RICO INC	66-0436769	OTHER ASSETS	63,103	75,384

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TY 2013 Itemized Other Current Assets Schedule

Name: DELTA DENTAL OF CALIFORNIA

Corporation Name	Corporation EIN	Other Current Assets Description	Beginning Amount	Ending Amount
DELTA DENTAL OF PUERTO RICO INC	66-0436769	INVESTMENT SECURITIES AVAILABLE	8,552,399	7,764,882
DELTA DENTAL OF PUERTO RICO INC	66-0436769	CLAIMS REIMBURSEMENT FROM ASC	524,120	639,985
DELTA DENTAL OF PUERTO RICO INC	66-0436769	OTHER RECEIVABLES	182,957	113,711

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TY 2013 Other Deductions Schedule

Name: DELTA DENTAL OF CALIFORNIA

Description	Foreign Amount (should only be used when attached to 5471 Schedule C Line 16)	Amount
CLAIMS INCURRED ON ASC	4,303,200	4,303,200
OTHER OPERATING EXPENSES	4,845,219	4,845,219
IMPAIRMENT LOSS ON INVESTMENTS	682,038	682,038

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TY 2013 Itemized Other Liabilities Schedule

Name: DELTA DENTAL OF CALIFORNIA

Corporation Name	Corporation EIN	Other Liabilities Description	Beginning Amount	Ending Amount
DELTA DENTAL OF PUERTO RICO INC	66-0436769	PAYABLE TO AFFILIATES		36,560

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TY 2013 Other Income Statement

Name: DELTA DENTAL OF CALIFORNIA

Description	Foreign Amount	Amount
INVESTMENT INCOME AND REALIZED GAIN	1,062,438	1,062,438
OTHER INCOME	654,229	654,229

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TY 2013 Paid-In or Capital Surplus Reconciliation Statement

Name: DELTA DENTAL OF CALIFORNIA

Description	Beginning Amount	Ending Amount
ADDITIONAL PAID IN CAPITAL	5,453,600	5,453,600
ACCUMULATED OTHER COMPREHENSIVE INCOME	599,819	